June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Alpharetta, GA

MarketStats by ShowingTime

Presented by
Donika Parker
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New Listings 495

2.9% from May 2020: **481**
-2.0% from Jun 2019: **505**

YTD	2020	2019	+/-
	2,531	**3,105**	-18.5%

5-year Jun average: **507**

Closed Sales 351

70.4% from May 2020: **206**
-8.1% from Jun 2019: **382**

YTD	2020	2019	+/-
	1,459	**1,661**	-12.2%

5-year Jun average: **361**

New Pendings 413

14.1% from May 2020: **362**
21.5% from Jun 2019: **340**

YTD	2020	2019	+/-
	1,730	**1,908**	-9.3%

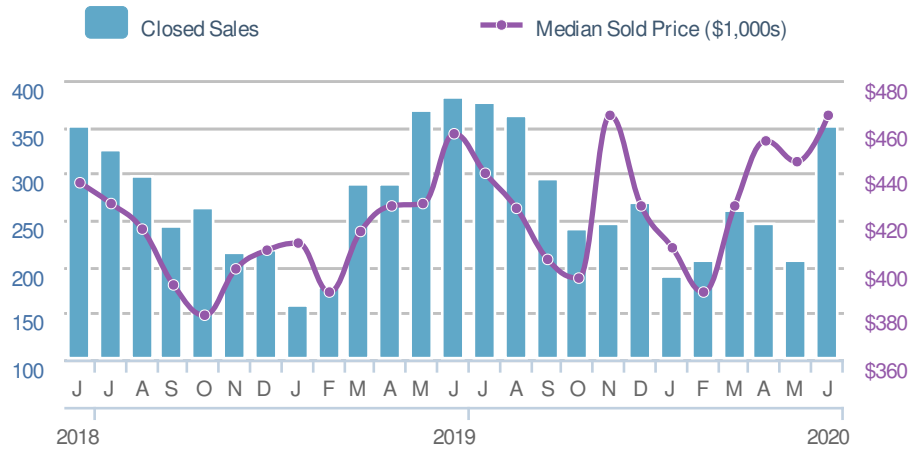
5-year Jun average: **356**

Median Sold Price $465,000

4.5% from May 2020: **$445,000**
1.5% from Jun 2019: **$457,923**

YTD	2020	2019	+/-
	$435,000	**$422,000**	3.1%

5-year Jun average: **$452,974**



Active Listings 897

897
Min 897
1,112
Max 1,284
5-year Jun average

May 2020	Jun 2019
955	**1,284**

Median Days to Contract 28

28
Min 14
21
Max 28
5-year Jun average

May 2020	Jun 2019	YTD
20	**21**	**26**

Avg Sold to OLP Ratio 96.9%

96.9%
Min 96.8%
97.1%
Max 97.7%
5-year Jun average

May 2020	Jun 2019	YTD
97.2%	**96.8%**	**96.9%**

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MARKETrends PREMIUM

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New Listings 376

-3.1% from May 2020: **388**
-5.1% from Jun 2019: **396**

YTD	2020	2019	+/-
	1,960	**2,478**	-20.9%

5-year Jun average: **403**

Closed Sales 269

69.2% from May 2020: **159**
-6.9% from Jun 2019: **289**

YTD	2020	2019	+/-
	1,089	**1,204**	-9.6%

5-year Jun average: **278**

New Pendings 319

15.2% from May 2020: **277**
25.6% from Jun 2019: **254**

YTD	2020	2019	+/-
	1,302	**1,408**	-7.5%

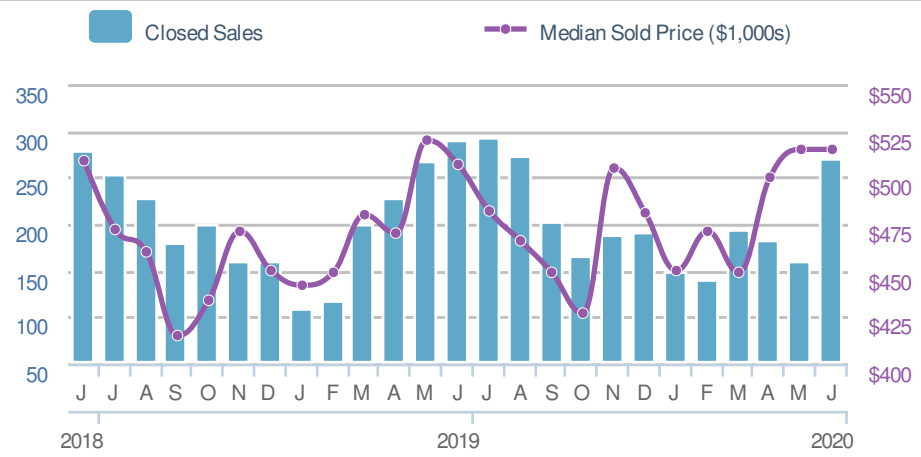
5-year Jun average: **273**

Median Sold Price $515,000

0.0% from May 2020: **$515,000**
1.5% from Jun 2019: **$507,500**

YTD	2020	2019	+/-
	$485,000	**$485,500**	-0.1%

5-year Jun average: **$510,500**



Active Listings 721

721
Min 721
933
Max 1,088
5-year Jun average

May 2020	Jun 2019
778	**1,088**

Median Days to Contract 28

28
Min 16
22
Max 28
5-year Jun average

May 2020	Jun 2019	YTD
20	**21**	**28**

Avg Sold to OLP Ratio 96.9%

96.9%
Min 96.5%
97.0%
Max 97.5%
5-year Jun average

May 2020	Jun 2019	YTD
97.1%	**96.5%**	**96.8%**

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New Listings 94

25.3% from May 2020: **75**
4.4% from Jun 2019: **90**

YTD	2020	2019	+/-
	456	**505**	-9.7%

5-year Jun average: **85**

Closed Sales 64

73.0% from May 2020: **37**
-8.6% from Jun 2019: **70**

YTD	2020	2019	+/-
	286	**376**	-23.9%

5-year Jun average: **65**

New Pendings 80

17.6% from May 2020: **68**
14.3% from Jun 2019: **70**

YTD	2020	2019	+/-
	339	**404**	-16.1%

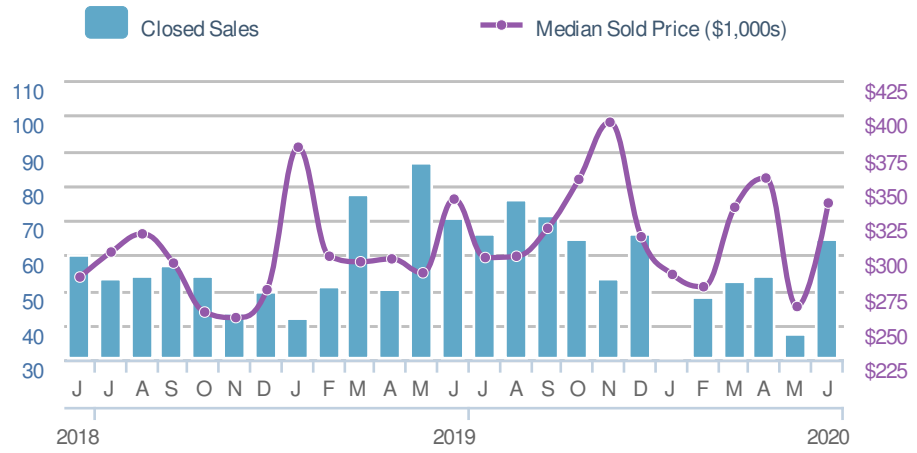
5-year Jun average: **68**

Median Sold Price $337,000

27.9% from May 2020: **$263,500**
-0.9% from Jun 2019: **$340,000**

YTD	2020	2019	+/-
	$309,500	**$304,500**	1.6%

5-year Jun average: **$320,342**



Active Listings 135

135
Min 135
147
Max 160
5-year Jun average

May 2020	Jun 2019
140	**160**

Median Days to Contract 38

38
Min 10
23
Max 38
5-year Jun average

May 2020	Jun 2019	YTD
23	**20**	**24**

Avg Sold to OLP Ratio 97.2%

97.2%
Min 97.2%
97.6%
Max 98.1%
5-year Jun average

May 2020	Jun 2019	YTD
98.2%	**97.5%**	**97.5%**

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New Listings 25

38.9% from May 2020: **18**
31.6% from Jun 2019: **19**

YTD	2020	2019	+/-
	115	**122**	-5.7%

5-year Jun average: **19**

Closed Sales 18

80.0% from May 2020: **10**
-21.7% from Jun 2019: **23**

YTD	2020	2019	+/-
	84	**81**	3.7%

5-year Jun average: **18**

New Pendings 14

-17.6% from May 2020: **17**
-12.5% from Jun 2019: **16**

YTD	2020	2019	+/-
	89	**96**	-7.3%

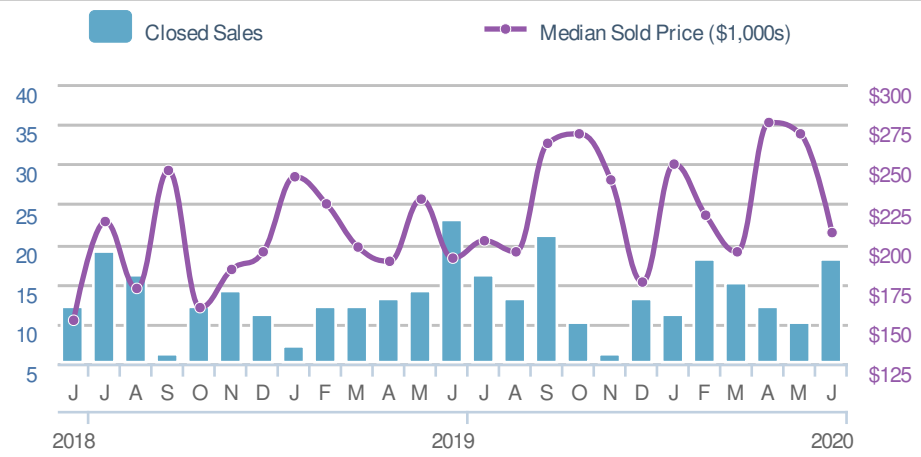
5-year Jun average: **14**

Median Sold Price $207,500

-22.9% from May 2020: **$269,000**
8.4% from Jun 2019: **$191,500**

YTD	2020	2019	+/-
	$228,000	**$205,000**	11.2%

5-year Jun average: **$183,917**



Active Listings 41

41
Min 15 | 31 | Max 41
5-year Jun average

May 2020	Jun 2019
37	**36**

Median Days to Contract 22

22
Min 6 | 16 | Max 22
5-year Jun average

May 2020	Jun 2019	YTD
13	**20**	**11**

Avg Sold to OLP Ratio 96.9%

96.9%
Min 96.9% | 97.9% | Max 98.9%
5-year Jun average

May 2020	Jun 2019	YTD
96.1%	**97.8%**	**97.0%**

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