

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Acworth, GA



Presented by
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October 2018

Acworth, GA

New Listings

213

↑ 2.9%

from Sep 2018:
207

↑ 17.7%

from Oct 2017:
181

YTD	2018	2017	+/-
	2,275	2,330	-2.4%

5-year Oct average: 197

Closed Sales

137

↓ -6.8%

from Sep 2018:
147

↓ -2.8%

from Oct 2017:
141

YTD	2018	2017	+/-
	1,666	1,677	-0.7%

5-year Oct average: 139

New Pendings

148

↑ 13.0%

from Sep 2018:
131

↓ -8.1%

from Oct 2017:
161

YTD	2018	2017	+/-
	1,706	1,724	-1.0%

5-year Oct average: 155

Median Sold Price

\$236,000

↑ 4.4%

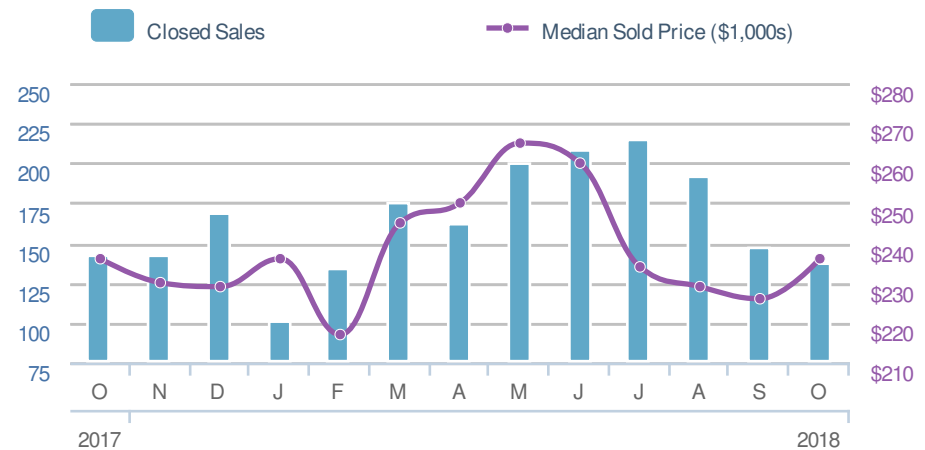
from Sep 2018:
\$226,000

↔ 0.0%

from Oct 2017:
\$236,000

YTD	2018	2017	+/-
	\$239,250	\$226,000	5.9%

5-year Oct average: \$236,000



Active Listings

429



Sep 2018	Oct 2017
434	410

Median Days to Contract

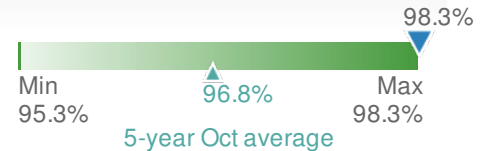
15



Sep 2018	Oct 2017	YTD
16	24	13

Avg Sold to OLP Ratio

98.3%



Sep 2018	Oct 2017	YTD
96.5%	95.3%	97.8%

October 2018

Acworth, GA - Single Family

New Listings**195** **-0.5%**from Sep 2018:
196 **18.2%**from Oct 2017:
165

YTD	2018	2017	+/-
	2,124	2,164	-1.8%

5-year Oct average: **180****Closed Sales****126** **-3.8%**from Sep 2018:
131 **-6.7%**from Oct 2017:
135

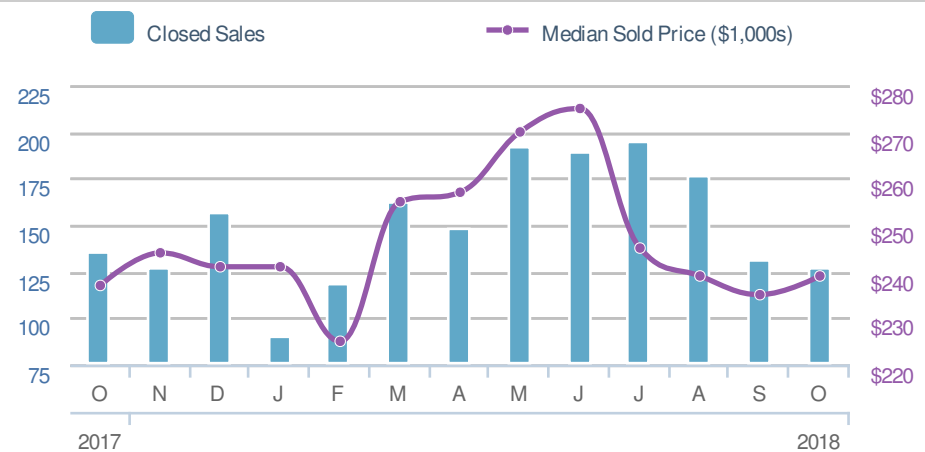
YTD	2018	2017	+/-
	1,527	1,535	-0.5%

5-year Oct average: **131****New Pendings****136** **9.7%**from Sep 2018:
124 **-6.2%**from Oct 2017:
145

YTD	2018	2017	+/-
	1,567	1,587	-1.3%

5-year Oct average: **141****Median Sold Price****\$239,950** **2.1%**from Sep 2018:
\$235,000 **1.0%**from Oct 2017:
\$237,500

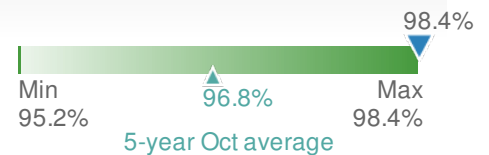
YTD	2018	2017	+/-
	\$249,999	\$234,900	6.4%

5-year Oct average: **\$238,725****Active Listings****410**

Sep 2018	Oct 2017
419	392

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
16	24	14

Avg Sold to OLP Ratio**98.4%**

Sep 2018	Oct 2017	YTD
96.3%	95.2%	97.8%

October 2018

Acworth, GA - Townhouse

New Listings**17****↑ 112.5%**from Sep 2018:
8**↑ 30.8%**from Oct 2017:
13

YTD	2018	2017	+/-
	132	151	-12.6%

5-year Oct average: **15****Closed Sales****9****↓ -40.0%**from Sep 2018:
15**↑ 80.0%**from Oct 2017:
5

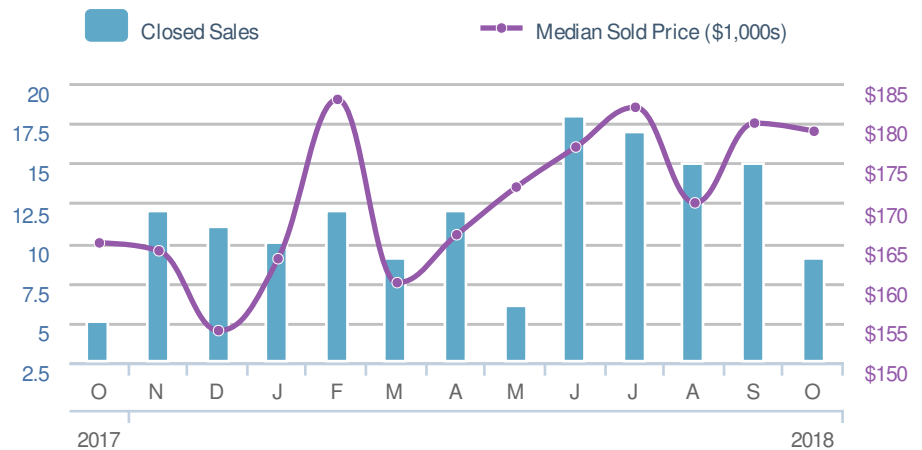
YTD	2018	2017	+/-
	123	130	-5.4%

5-year Oct average: **7****New Pendings****11****↑ 83.3%**from Sep 2018:
6**↓ -21.4%**from Oct 2017:
14

YTD	2018	2017	+/-
	124	127	-2.4%

5-year Oct average: **13****Median Sold Price****\$179,000****↓ -0.6%**from Sep 2018:
\$180,000**↑ 8.5%**from Oct 2017:
\$165,000

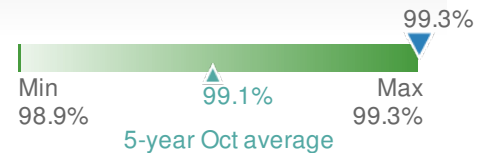
YTD	2018	2017	+/-
	\$176,000	\$153,250	14.8%

5-year Oct average: **\$172,000****Active Listings****14**

Sep 2018	Oct 2017
10	16

Median Days to Contract**6**

Sep 2018	Oct 2017	YTD
10	5	10

Avg Sold to OLP Ratio**99.3%**

Sep 2018	Oct 2017	YTD
97.6%	98.9%	98.6%

October 2018**Acworth, GA - Condo/Coop****New Listings****1****↓ -50.0%**from Sep 2018:
2**↓ -66.7%**from Oct 2017:
3

YTD	2018	2017	+/-
	15	10	50.0%

5-year Oct average: 2

Closed Sales**2****↑ 100.0%**from Sep 2018:
1**↑ 100.0%**from Oct 2017:
1

YTD	2018	2017	+/-
	15	9	66.7%

5-year Oct average: 2

New Pendings**1****↔ 0.0%**from Sep 2018:
1**↔ 0.0%**from Oct 2017:
1

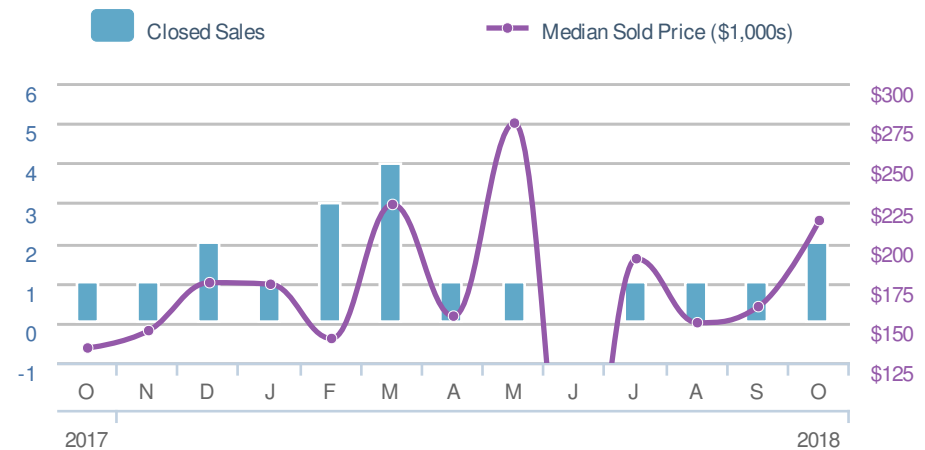
YTD	2018	2017	+/-
	14	6	133.3%

5-year Oct average: 1

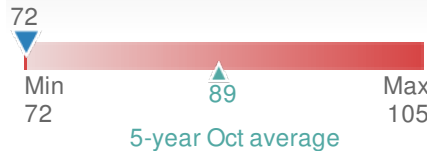
Median Sold Price**\$214,455****↑ 33.6%**from Sep 2018:
\$160,500**↑ 59.0%**from Oct 2017:
\$134,900

YTD	2018	2017	+/-
	\$174,000	\$175,000	-0.6%

5-year Oct average: \$174,678

**Active Listings****2**

Sep 2018	Oct 2017
2	2

Median Days to Contract**72**

Sep 2018	Oct 2017	YTD
4	105	5

Avg Sold to OLP Ratio**90.3%**

Sep 2018	Oct 2017	YTD
103.5%	93.1%	97.7%