

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30350



Presented by
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October 2018

30350

New Listings**62****↑12.7%**from Sep 2018:
55**↑6.9%**from Oct 2017:
58

YTD	2018	2017	+/-
	673	629	7.0%

5-year Oct average: **60****Closed Sales****36****↓-20.0%**from Sep 2018:
45**↑20.0%**from Oct 2017:
30

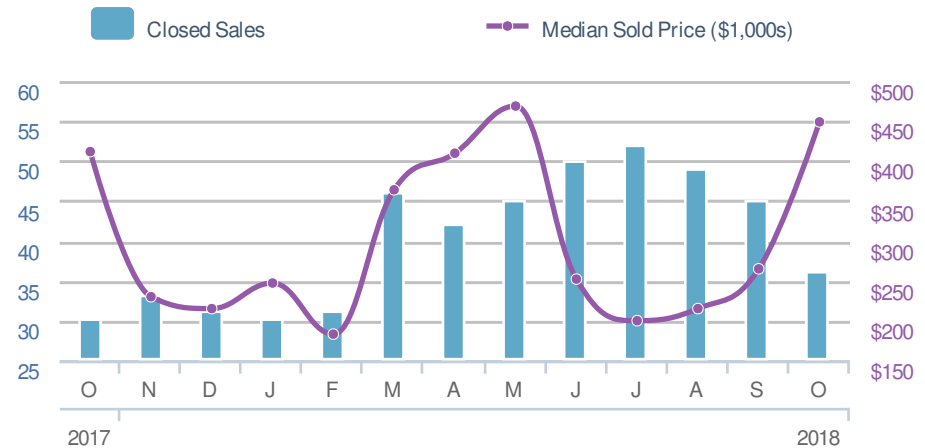
YTD	2018	2017	+/-
	426	367	16.1%

5-year Oct average: **33****New Pendings****25****↓-28.6%**from Sep 2018:
35**↓-10.7%**from Oct 2017:
28

YTD	2018	2017	+/-
	418	375	11.5%

5-year Oct average: **27****Median Sold Price****\$449,950****↑69.5%**from Sep 2018:
\$265,500**↑9.1%**from Oct 2017:
\$412,500

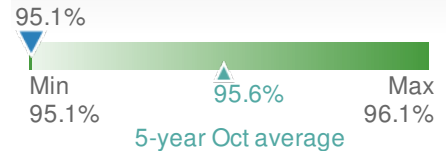
YTD	2018	2017	+/-
	\$280,725	\$280,000	0.3%

5-year Oct average: **\$431,225****Active Listings****144**

Sep 2018	Oct 2017
152	157

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
20	25	15

Avg Sold to OLP Ratio**95.1%**

Sep 2018	Oct 2017	YTD
97.3%	96.1%	96.6%

October 2018**30350 - Single Family****New Listings****42****↑ 16.7%**from Sep 2018:
36**↑ 23.5%**from Oct 2017:
34

YTD	2018	2017	+/-
	419	389	7.7%

5-year Oct average: **38****Closed Sales****20****↔ 0.0%**from Sep 2018:
20**↑ 17.6%**from Oct 2017:
17

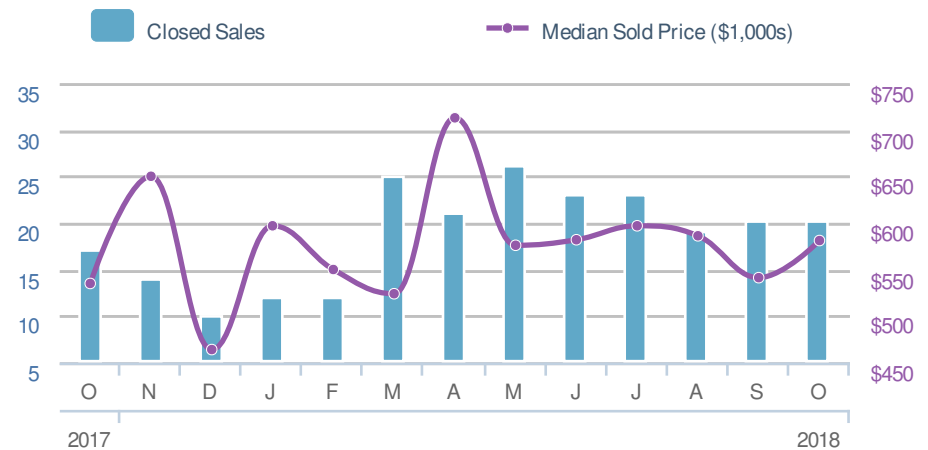
YTD	2018	2017	+/-
	201	175	14.9%

5-year Oct average: **19****New Pending****11****↓ -45.0%**from Sep 2018:
20**↑ 10.0%**from Oct 2017:
10

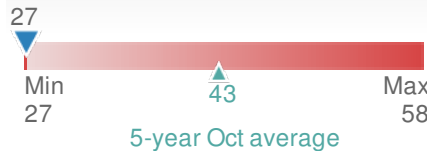
YTD	2018	2017	+/-
	198	176	12.5%

5-year Oct average: **11****Median Sold Price****\$581,500****↑ 7.5%**from Sep 2018:
\$541,000**↑ 8.7%**from Oct 2017:
\$535,000

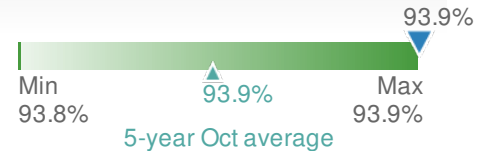
YTD	2018	2017	+/-
	\$583,000	\$550,000	6.0%

5-year Oct average: **\$558,250****Active Listings****124**

Sep 2018	Oct 2017
128	127

Median Days to Contract**27**

Sep 2018	Oct 2017	YTD
26	58	31

Avg Sold to OLP Ratio**93.9%**

Sep 2018	Oct 2017	YTD
95.9%	93.8%	94.4%

October 2018**30350 - Townhouse****New Listings****11****↑ 22.2%**from Sep 2018:
9**↑ 37.5%**from Oct 2017:
8

YTD	2018	2017	+/-
	103	108	-4.6%

5-year Oct average: **10****Closed Sales****8****↓ -20.0%**from Sep 2018:
10**↑ 100.0%**from Oct 2017:
4

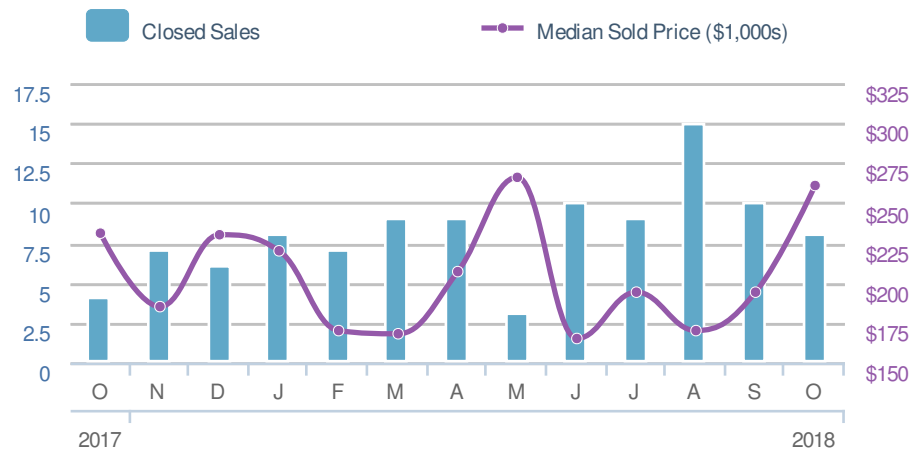
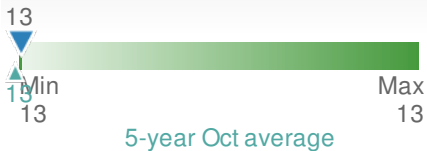
YTD	2018	2017	+/-
	88	93	-5.4%

5-year Oct average: **6****New Pendings****7****↓ -12.5%**from Sep 2018:
8**↑ 40.0%**from Oct 2017:
5

YTD	2018	2017	+/-
	85	94	-9.6%

5-year Oct average: **6****Median Sold Price****\$261,500****↑ 34.2%**from Sep 2018:
\$194,900**↑ 13.2%**from Oct 2017:
\$231,000

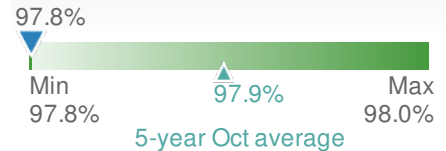
YTD	2018	2017	+/-
	\$194,750	\$167,000	16.6%

5-year Oct average: **\$246,250****Active Listings****13**

Sep 2018	Oct 2017
12	13

Median Days to Contract**9**

Sep 2018	Oct 2017	YTD
20	20	8

Avg Sold to OLP Ratio**97.8%**

Sep 2018	Oct 2017	YTD
97.5%	98.0%	98.7%

October 2018**30350 - Condo/Coop****New Listings****9****↓ -10.0%**from Sep 2018:
10**↓ -43.8%**from Oct 2017:
16

YTD	2018	2017	+/-
	151	132	14.4%

5-year Oct average: **13****Closed Sales****8****↓ -46.7%**from Sep 2018:
15**↓ -11.1%**from Oct 2017:
9

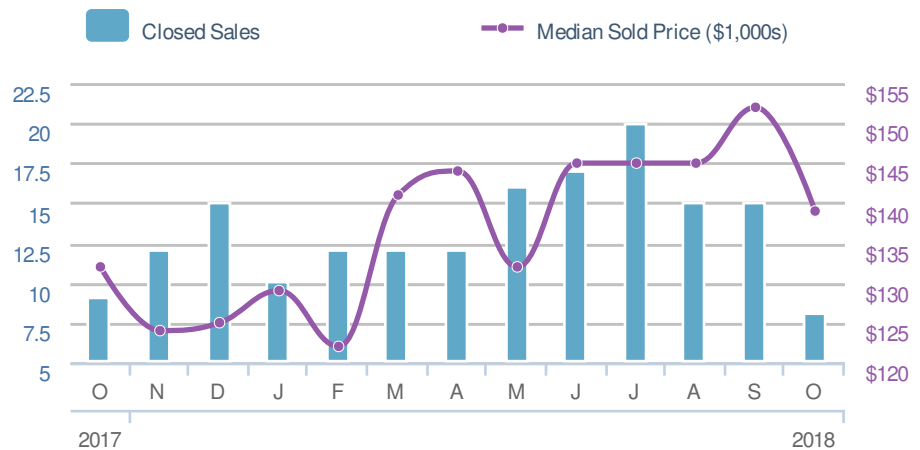
YTD	2018	2017	+/-
	137	99	38.4%

5-year Oct average: **9****New Pending****7****↔ 0.0%**from Sep 2018:
7**↓ -46.2%**from Oct 2017:
13

YTD	2018	2017	+/-
	135	105	28.6%

5-year Oct average: **10****Median Sold Price****\$139,450****↓ -8.3%**from Sep 2018:
\$152,000**↑ 4.9%**from Oct 2017:
\$132,900

YTD	2018	2017	+/-
	\$143,000	\$117,500	21.7%

5-year Oct average: **\$136,175****Active Listings****7**

Sep 2018	Oct 2017
12	17

Median Days to Contract**11**

Sep 2018	Oct 2017	YTD
17	4	10

Avg Sold to OLP Ratio**95.3%**

Sep 2018	Oct 2017	YTD
98.9%	99.5%	98.4%