

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30342



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

October 2018

30342

New Listings

92

↑ 3.4%

from Sep 2018:
89

↑ 43.8%

from Oct 2017:
64

YTD	2018	2017	+/-
	956	856	11.7%

5-year Oct average: 78

Closed Sales

41

↓ -8.9%

from Sep 2018:
45

↓ -21.2%

from Oct 2017:
52

YTD	2018	2017	+/-
	467	464	0.6%

5-year Oct average: 47

New Pendings

35

↓ -18.6%

from Sep 2018:
43

↓ -16.7%

from Oct 2017:
42

YTD	2018	2017	+/-
	481	497	-3.2%

5-year Oct average: 39

Median Sold Price

\$509,250

↓ -12.2%

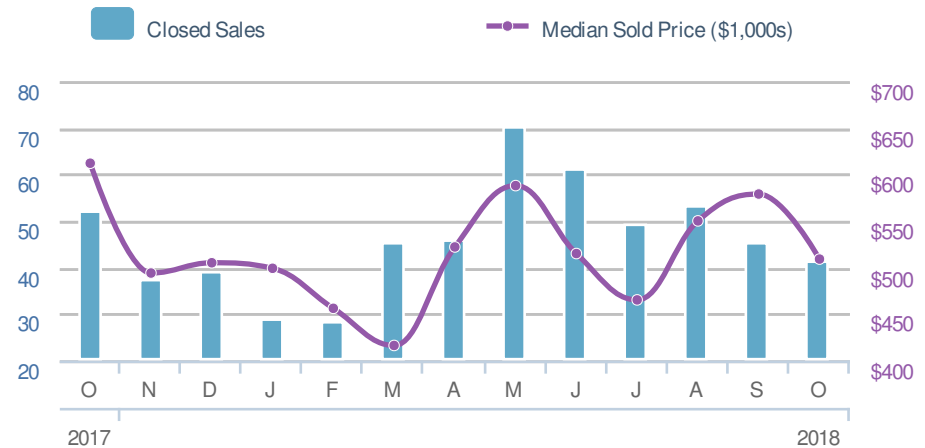
from Sep 2018:
\$579,900

↓ -16.8%

from Oct 2017:
\$612,000

YTD	2018	2017	+/-
	\$525,000	\$533,350	-1.6%

5-year Oct average: \$560,625



Active Listings

247



Sep 2018	Oct 2017
242	200

Median Days to Contract

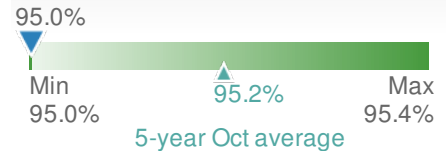
22



Sep 2018	Oct 2017	YTD
17	22	20

Avg Sold to OLP Ratio

95.0%



Sep 2018	Oct 2017	YTD
95.3%	95.4%	95.8%

October 2018**30342 - Single Family****New Listings****59****↓ -3.3%**from Sep 2018:
61**↑ 34.1%**from Oct 2017:
44

YTD	2018	2017	+/-
	666	598	11.4%

5-year Oct average: **52****Closed Sales****24****↓ -4.0%**from Sep 2018:
25**↓ -31.4%**from Oct 2017:
35

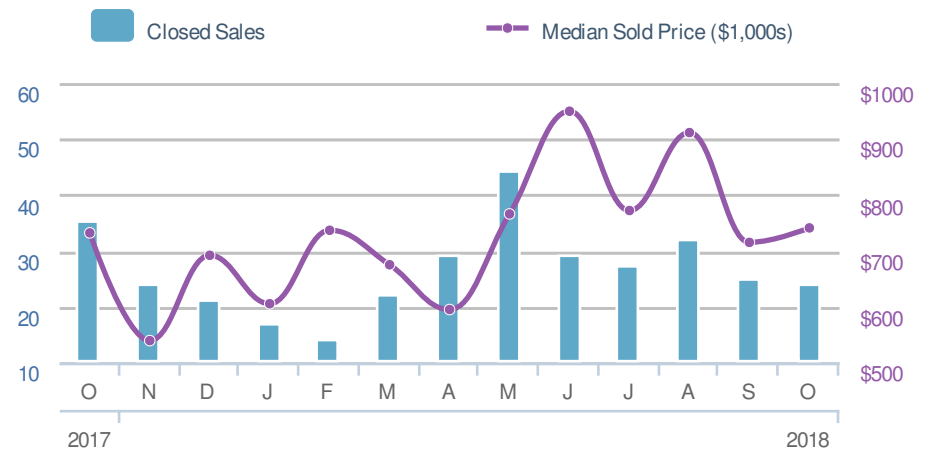
YTD	2018	2017	+/-
	263	271	-3.0%

5-year Oct average: **30****New Pending****18****↓ -18.2%**from Sep 2018:
22**↓ -35.7%**from Oct 2017:
28

YTD	2018	2017	+/-
	266	294	-9.5%

5-year Oct average: **23****Median Sold Price****\$741,250****↑ 3.7%**from Sep 2018:
\$715,000**↑ 1.3%**from Oct 2017:
\$732,000

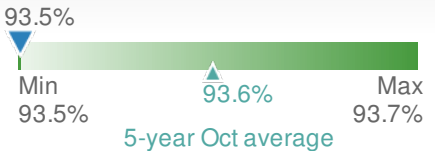
YTD	2018	2017	+/-
	\$762,500	\$739,000	3.2%

5-year Oct average: **\$736,625****Active Listings****189**

Sep 2018	Oct 2017
190	161

Median Days to Contract**30**

Sep 2018	Oct 2017	YTD
17	27	29

Avg Sold to OLP Ratio**93.5%**

Sep 2018	Oct 2017	YTD
93.8%	93.7%	93.9%

October 2018**30342 - Townhouse****New Listings****11****↓ -35.3%**from Sep 2018:
17**↓ -8.3%**from Oct 2017:
12

YTD	2018	2017	+/-
	159	137	16.1%

5-year Oct average: **12****Closed Sales****10****↓ -16.7%**from Sep 2018:
12**↓ -9.1%**from Oct 2017:
11

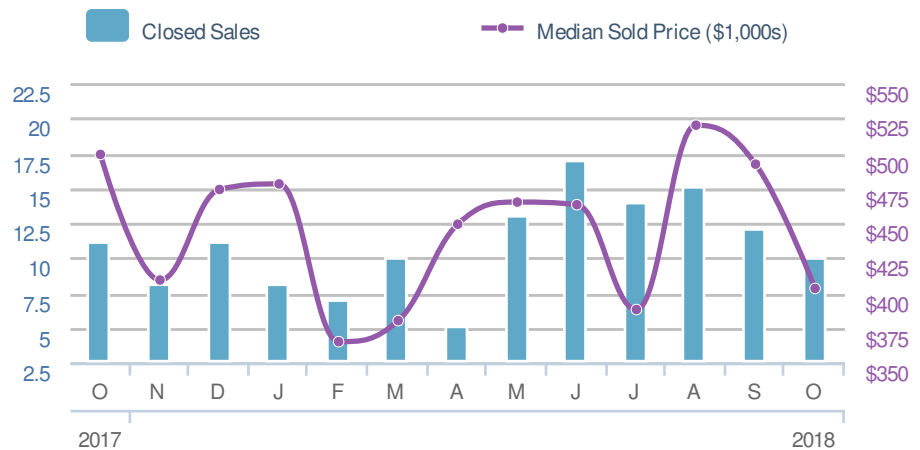
YTD	2018	2017	+/-
	111	94	18.1%

5-year Oct average: **11****New Pendings****6****↓ -53.8%**from Sep 2018:
13**↓ -45.5%**from Oct 2017:
11

YTD	2018	2017	+/-
	115	104	10.6%

5-year Oct average: **9****Median Sold Price****\$403,500****↓ -18.1%**from Sep 2018:
\$492,444**↓ -19.3%**from Oct 2017:
\$499,900

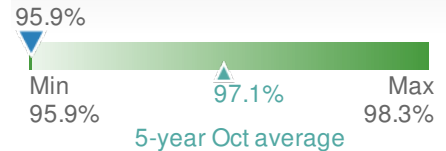
YTD	2018	2017	+/-
	\$440,000	\$434,016	1.4%

5-year Oct average: **\$451,700****Active Listings****35**

Sep 2018	Oct 2017
37	29

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
15	27	18

Avg Sold to OLP Ratio**95.9%**

Sep 2018	Oct 2017	YTD
99.7%	98.3%	98.3%

October 2018**30342 - Condo/Coop****New Listings****22**

100.0% **175.0%**
 from Sep 2018: 11 from Oct 2017: 8

YTD	2018	2017	+/-
	131	121	8.3%

5-year Oct average: **15****Closed Sales****7**

-12.5% **16.7%**
 from Sep 2018: 8 from Oct 2017: 6

YTD	2018	2017	+/-
	93	99	-6.1%

5-year Oct average: **7****New Pending****11**

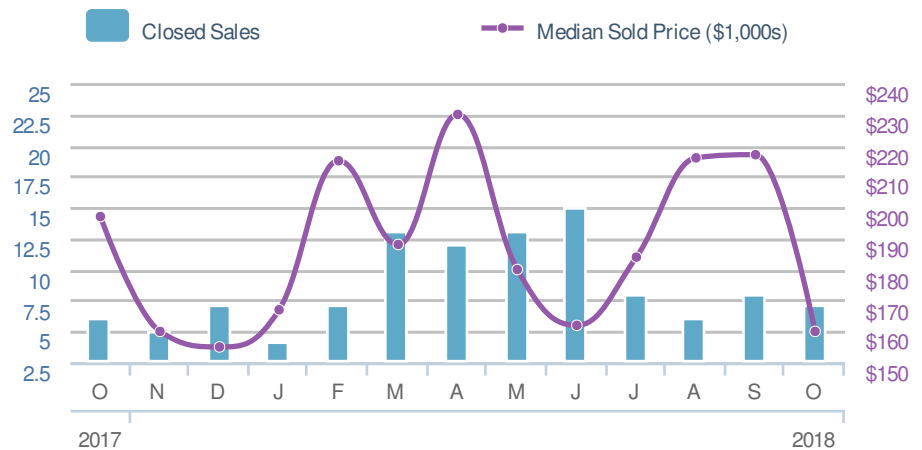
37.5% **266.7%**
 from Sep 2018: 8 from Oct 2017: 3

YTD	2018	2017	+/-
	100	99	1.0%

5-year Oct average: **7****Median Sold Price****\$160,000**

-26.4% **-19.0%**
 from Sep 2018: **\$217,250** from Oct 2017: **\$197,450**

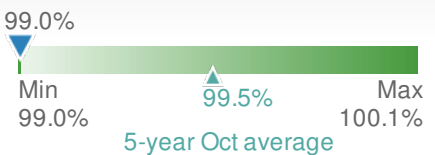
YTD	2018	2017	+/-
	\$190,000	\$149,000	27.5%

5-year Oct average: **\$178,725****Active Listings****23**

Sep 2018	Oct 2017
15	10

Median Days to Contract**22**

Sep 2018	Oct 2017	YTD
20	4	7

Avg Sold to OLP Ratio**99.0%**

Sep 2018	Oct 2017	YTD
93.5%	100.1%	98.2%