

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30338



Presented by
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October 2018

30338

New Listings

64

-3.0%

from Sep 2018:
66

45.5%

from Oct 2017:
44

YTD	2018	2017	+/-
	698	638	9.4%

5-year Oct average: 54

Closed Sales

51

64.5%

from Sep 2018:
31

34.2%

from Oct 2017:
38

YTD	2018	2017	+/-
	435	504	-13.7%

5-year Oct average: 45

New Pendings

39

-13.3%

from Sep 2018:
45

-15.2%

from Oct 2017:
46

YTD	2018	2017	+/-
	457	507	-9.9%

5-year Oct average: 43

Median Sold Price

\$427,500

-6.7%

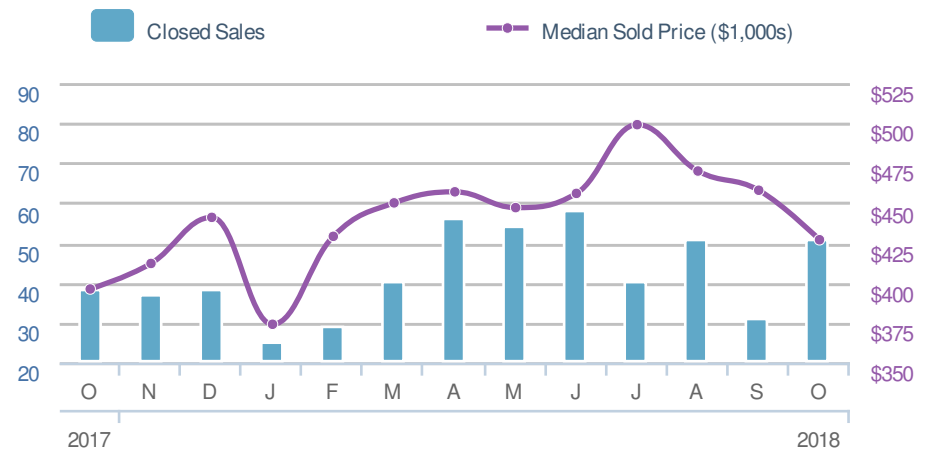
from Sep 2018:
\$458,000

7.9%

from Oct 2017:
\$396,350

YTD	2018	2017	+/-
	\$448,500	\$423,256	6.0%

5-year Oct average: \$411,925



Active Listings

123



Sep 2018	Oct 2017
126	77

Median Days to Contract

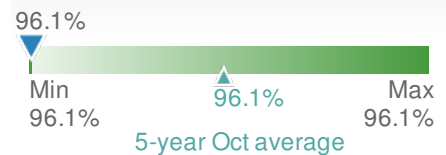
18



Sep 2018	Oct 2017	YTD
31	24	12

Avg Sold to OLP Ratio

96.1%



Sep 2018	Oct 2017	YTD
94.6%	96.1%	97.1%

October 2018**30338 - Single Family****New Listings****48****↑9.1%**from Sep 2018:
44**↑60.0%**from Oct 2017:
30

YTD	2018	2017	+/-
	513	461	11.3%

5-year Oct average: **39****Closed Sales****32****↑39.1%**from Sep 2018:
23**↑39.1%**from Oct 2017:
23

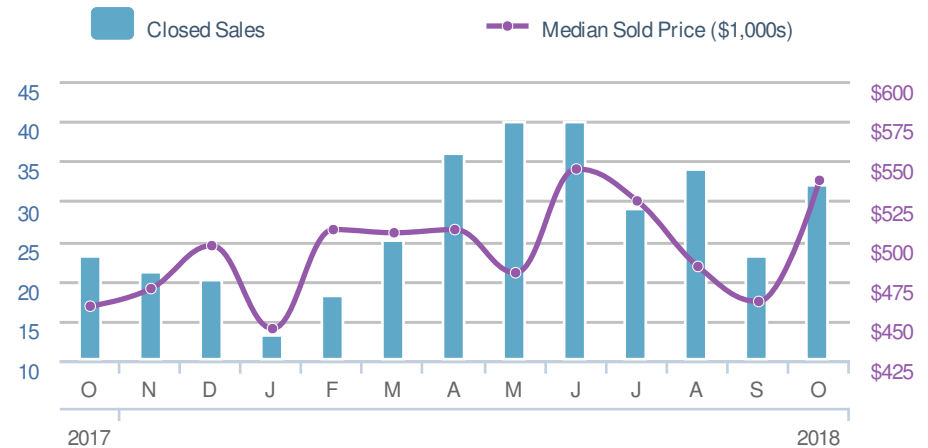
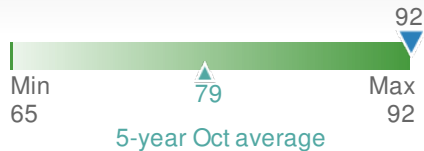
YTD	2018	2017	+/-
	290	329	-11.9%

5-year Oct average: **28****New Pending****30****↑3.4%**from Sep 2018:
29**↑20.0%**from Oct 2017:
25

YTD	2018	2017	+/-
	311	332	-6.3%

5-year Oct average: **28****Median Sold Price****\$538,500****↑16.4%**from Sep 2018:
\$462,500**↑17.3%**from Oct 2017:
\$459,000

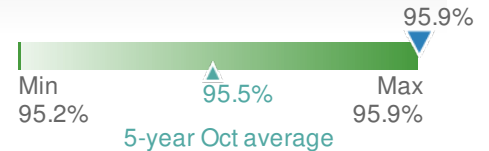
YTD	2018	2017	+/-
	\$510,000	\$475,250	7.3%

5-year Oct average: **\$498,750****Active Listings****92**

Sep 2018	Oct 2017
100	65

Median Days to Contract**24**

Sep 2018	Oct 2017	YTD
33	29	12

Avg Sold to OLP Ratio**95.9%**

Sep 2018	Oct 2017	YTD
93.4%	95.2%	96.6%

October 2018**30338 - Townhouse****New Listings****9**

 **-10.0%**
 **125.0%**
 from Sep 2018: 10 from Oct 2017: 4

YTD	2018	2017	+/-
	74	54	37.0%

5-year Oct average: 7

Closed Sales**6**

 **100.0%**
 **50.0%**
 from Sep 2018: 3 from Oct 2017: 4

YTD	2018	2017	+/-
	45	55	-18.2%

5-year Oct average: 5

New Pending**2**

 **-66.7%**
 **-66.7%**
 from Sep 2018: 6 from Oct 2017: 6

YTD	2018	2017	+/-
	46	52	-11.5%

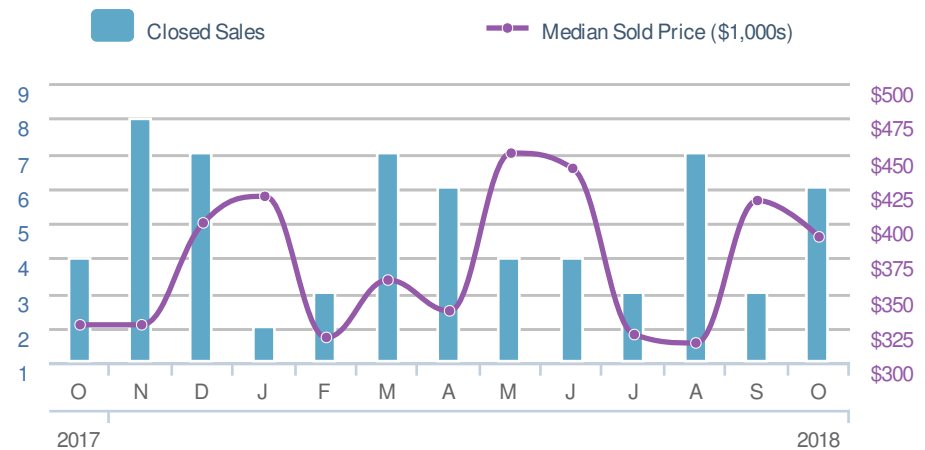
5-year Oct average: 4

Median Sold Price**\$390,000**

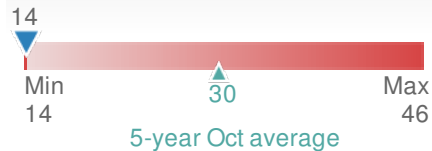
 **-6.3%**
 **19.1%**
 from Sep 2018: **\$416,400** from Oct 2017: **\$327,500**

YTD	2018	2017	+/-
	\$405,000	\$407,500	-0.6%

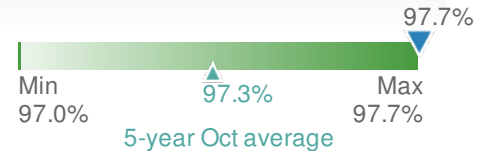
5-year Oct average: \$358,750

**Active Listings****22**

Sep 2018	Oct 2017
16	8

Median Days to Contract**14**

Sep 2018	Oct 2017	YTD
34	46	22

Avg Sold to OLP Ratio**97.7%**

Sep 2018	Oct 2017	YTD
96.8%	97.0%	98.0%

October 2018**30338 - Condo/Coop****New Listings****7****↓ -41.7%**from Sep 2018:
12**↓ -30.0%**from Oct 2017:
10

YTD	2018	2017	+/-
	111	123	-9.8%

5-year Oct average: **9****Closed Sales****13****↑ 160.0%**from Sep 2018:
5**↑ 18.2%**from Oct 2017:
11

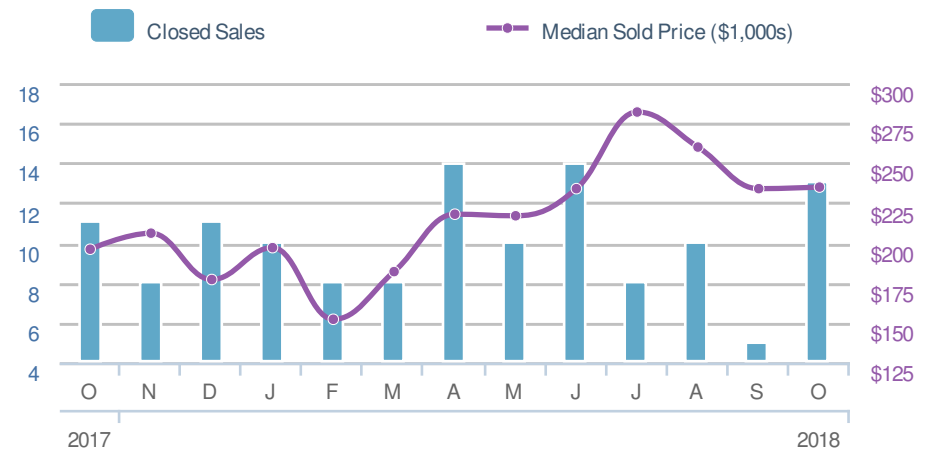
YTD	2018	2017	+/-
	100	120	-16.7%

5-year Oct average: **12****New Pendings****7****↓ -30.0%**from Sep 2018:
10**↓ -53.3%**from Oct 2017:
15

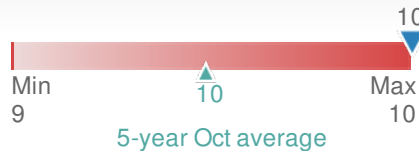
YTD	2018	2017	+/-
	100	123	-18.7%

5-year Oct average: **11****Median Sold Price****\$235,000****↑ 0.2%**from Sep 2018:
\$234,500**↑ 19.9%**from Oct 2017:
\$196,000

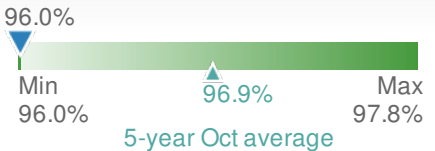
YTD	2018	2017	+/-
	\$224,050	\$181,000	23.8%

5-year Oct average: **\$215,500****Active Listings****9**

Sep 2018	Oct 2017
10	4

Median Days to Contract**10**

Sep 2018	Oct 2017	YTD
20	9	10

Avg Sold to OLP Ratio**96.0%**

Sep 2018	Oct 2017	YTD
98.9%	97.8%	97.9%