All Home Types Single Family Townhouse Condo/Coop

## Local Market Insight

## 30328



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

30328

#### **New Listings** 68 ↔0.0% ❤-19.0% from Oct 2017: from Nov 2016: 84 0 YTD 2017 2016 +/-1,026 0 0.0% 5-year Nov average: 68

| Close  | d Sales                                  |                  | 51                    |
|--------|--|------------------|-----------------------|
|        | - <b>10.5%</b><br>Oct 2017:<br><b>57</b> |                  | ).0%<br>ov 2016:<br>) |
| YTD    | 2017<br><b>630</b>                       | 2016<br><b>0</b> | +/-<br>0.0%           |
| 5-year | Nov average                              | e: <b>51</b>     |                       |

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| New Pendings                  |                                       |                  | 56                    |
|-------------------------------|---------------------------------------|------------------|-----------------------|
|                               | <b>5.7%</b><br>Oct 2017:<br><b>53</b> |                  | ).0%<br>ov 2016:<br>) |
| YTD 2017<br>665               |                                       | 2016<br><b>0</b> | +/-<br>0.0%           |
| 5-year Nov average: <b>56</b> |                                       |                  |                       |

| Median<br>Sold Price |                                 | \$373,240               |             |
|----------------------|---------------------------------|-------------------------|-------------|
| fron                 | -4.9%<br>n Oct 2017:<br>392,500 | 0.0% from Nov 2016: \$0 |             |
| YTD                  | 2017<br><b>\$375,000</b>        | 2016<br><b>\$0</b>      | +/-<br>0.0% |
| 5-yea                | r Nov averag                    | ge: <b>\$373,2</b>      | 40          |





| Median<br>Days to Co    | ontract              | 20               | Avg Sold<br>OLP Ratio    |
|-------------------------|----------------------|------------------|--------------------------|
| 20<br>2 Min<br>20<br>5- | year Nov avera       | Max<br>20<br>age | 95.1%<br>95.1%<br>95.1%  |
| Oct 2017<br><b>18</b>   | Nov 2016<br><b>0</b> | YTD<br>19        | Oct 2017<br><b>95.9%</b> |

| Avg Sold to<br>OLP Ratio | 95.1%                         |
|--------------------------|-------------------------------|
| 95.1%                    |                               |
| 95.1%<br>5-yea           | Max<br>95.1%<br>r Nov average |
|                          |                               |

| Oct 2017 | Nov 2016 | YTD   |
|----------|----------|-------|
| 95.9%    | 0.0%     | 96.0% |



30328 - Single Family

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| New Listings                    |                  | 37                           |   | Close  | d Sales                   |                  | 24                           |
|---------------------------------|------------------|------------------------------|---|--------|---------------------------|------------------|------------------------------|
| +-26.0%<br>from Oct 2017:<br>50 | from N           | ).0%<br>ov 2016:<br><b>0</b> |   |        | -14.3%<br>Oct 2017:<br>28 |                  | ).0%<br>ov 2016:<br><b>0</b> |
| YTD 2017<br><b>575</b>          | 2016<br><b>0</b> | +/-<br>0.0%                  |   | YTD    | 2017<br><b>305</b>        | 2016<br><b>0</b> | +/-<br>0.0%                  |
| 5-year Nov avera                | ge: <b>37</b>    |                              | Į | 5-year | Nov averag                | ge: <b>24</b>    |                              |

| New Pendings                  |                                       |                  | 27                    |
|-------------------------------|---------------------------------------|------------------|-----------------------|
|                               | <b>3.8%</b><br>Oct 2017:<br><b>26</b> | -                | ).0%<br>ov 2016:<br>) |
| YTD                           | 2017<br><b>320</b>                    | 2016<br><b>0</b> | +/-<br>0.0%           |
| 5-year Nov average: <b>27</b> |                                       |                  |                       |

| Median<br>Sold Price                  |  | \$549,500               |             |
|---------------------------------------|--|-------------------------|-------------|
| +-0.5%<br>from Oct 2017:<br>\$552,150 |  | 0.0% from Nov 2016: \$0 |             |
| YTD 2017<br><b>\$534,300</b>          |  | 2016<br><b>\$0</b>      | +/-<br>0.0% |
| 5-year Nov average: <b>\$549,500</b>  |  |                         |             |



| Active             | Listings          | 128              |
|--------------------|-------------------|------------------|
| 128<br>1960<br>128 | 5-year Nov averag | Max<br>128<br>Je |
| Oct 20             |                   |                  |

| Median<br>Days to Co | ontract              | 30               | Avg Solo<br>OLP Rat      |
|----------------------|----------------------|------------------|--------------------------|
| 30                   |                      |                  | 91.8%                    |
| 3Min<br>30<br>5-     | year Nov avera       | Max<br>30<br>age | 91.8%                    |
| Oct 2017<br>18       | Nov 2016<br><b>0</b> | YTD<br>28        | Oct 2017<br><b>94.4%</b> |

| Avg Sold t<br>OLP Ratio |                | 1.8%         |
|-------------------------|----------------|--------------|
| 91.8%                   |                |              |
| 91.8%<br>91.8%          | year Nov avera | Max<br>91.8% |
| Oct 2017                | Nov 2016       | YTD          |

0.0%



94.5%

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30328 - Townhouse

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| New Listings 17               |  | Close            | d Sales               |            | 10                        |                  |                              |
|-------------------------------|--|------------------|-----------------------|------------|---------------------------|------------------|------------------------------|
|                               | <b>30.8%</b><br>Oct 2017:<br><b>13</b> |                  | ).0%<br>ov 2016:<br>) |            | 7-9.1%<br>Oct 2017:<br>11 | -                | ).0%<br>ov 2016:<br><b>0</b> |
| YTD                           | 2017<br><b>189</b>                     | 2016<br><b>0</b> | +/-<br>0.0%           | YTD        | 2017<br><b>127</b>        | 2016<br><b>0</b> | +/-<br>0.0%                  |
| 5-year Nov average: <b>17</b> |  |                  | 5-year                | Nov averag | je: 10                    |                  |                              |

| New Pendings                                |                    |                  | 13                    |
|---|--------------------|------------------|-----------------------|
| <b>30.0%</b><br>from Oct 2017:<br><b>10</b> |                    | -                | ).0%<br>ov 2016:<br>) |
| YTD   | 2017<br><b>141</b> | 2016<br><b>0</b> | +/-<br>0.0%           |
| 5-year Nov average: <b>13</b>               |                    |                  |                       |

| Median<br>Sold Price                               |                          | \$357,500                               |             |  |
|--|--------------------------|---|-------------|--|
| <b>-5.9%</b><br>from Oct 2017:<br><b>\$380,000</b> |                          | <pre> 0.0% from Nov 2016:     \$0</pre> |             |  |
| YTD  | 2017<br><b>\$335,000</b> | 2016<br><b>\$0</b>                      | +/-<br>0.0% |  |
| 5-year Nov average: <b>\$357,500</b>               |                          |   |             |  |





|   | Median<br>Days to | Contract               | 20                | Avg Solo<br>OLP Rat      |
|---|-------------------|------------------------|-------------------|--------------------------|
| 2 | 20                |                        | Maria             | 96.9%                    |
| 2 | Vin<br>20         | 5-year Nov aver        | Max<br>20<br>rage | 96.9%                    |
|   | Oct 2017          | 7 Nov 2016<br><b>0</b> | YTD<br>14         | Oct 2017<br><b>97.8%</b> |

| Avg Sold to<br>OLP Ratio | 96.9%                          |
|--------------------------|--------------------------------|
| 96.9%                    | _                              |
| 90.9%<br>96.9%<br>5-ye   | Max<br>96.9%<br>ar Nov average |
| Oct 2017                 | Nov 2016 YTD                   |

0.0%

98.3%

30328 - Condo/Coop

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| New L  | istings                   |                  | 14                    | Clo |
|--------|---------------------------|------------------|-----------------------|-----|
|        | -33.3%<br>Oct 2017:<br>21 |                  | ).0%<br>ov 2016:<br>0 | fı  |
| YTD    | 2017<br><b>262</b>        | 2016<br><b>0</b> | +/-<br>0.0%           | ΥT  |
|        |                           |                  |                       |     |
| 5-year | Nov average               | e: <b>14</b>     |                       | 5-у |



| New Pendings                  |                    |                  | 16                    |
|-------------------------------|--------------------|------------------|-----------------------|
| -5.9%<br>from Oct 2017:<br>17 |                    | -                | ).0%<br>ov 2016:<br>) |
| YTD                           | 2017<br><b>204</b> | 2016<br><b>0</b> | +/-<br>0.0%           |
| 5-year Nov average: <b>16</b> |                    |                  |                       |

| Median<br>Sold Price                               |                          | \$150,000               |             |
|--|--------------------------|-------------------------|-------------|
| <b>-5.7%</b><br>from Oct 2017:<br><b>\$159,000</b> |                          | 0.0% from Nov 2016: \$0 |             |
| YTD  | 2017<br><b>\$158,250</b> | 2016<br><b>\$0</b>      | +/-<br>0.0% |
| 5-year Nov average: <b>\$150,000</b>               |                          |                         |             |





|         | Median<br>Days to Co | ntract               | 15               | Avg Solo<br>OLP Rat      |
|---------|----------------------|----------------------|------------------|--------------------------|
| 14<br>1 | Min<br>15            | vear Nov avera       | Max<br>15<br>age | 98.6%<br>98.6%           |
|         | Oct 2017<br>26       | Nov 2016<br><b>0</b> | YTD<br>14        | Oct 2017<br><b>97.2%</b> |

| Avg Sold to<br>OLP Ratio | to            | 98.6%               |
|--------------------------|---------------|---------------------|
| 98.6%                    |               |                     |
| 98.6%<br>98.6%<br>5-     | year Nov aver | Max<br>98.6%<br>age |
| Oct 2017                 | Nov 2016      | YTD                 |

0.0%



97.0%