

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30327



Presented by
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January 2019

30327

New Listings

100

↑ 194.1%

from Dec 2018:

34

↑ 19.0%

from Jan 2018:

84

YTD	2019	2018	+/-
	100	84	19.0%

5-year Jan average: 92

Closed Sales

28

↑ 7.7%

from Dec 2018:

26

↑ 12.0%

from Jan 2018:

25

YTD	2019	2018	+/-
	28	25	12.0%

5-year Jan average: 27

New Pendings

27

↑ 42.1%

from Dec 2018:

19

↓ -46.0%

from Jan 2018:

50

YTD	2019	2018	+/-
	27	50	-46.0%

5-year Jan average: 39

Median Sold Price

\$1,019,500

↑ 14.1%

from Dec 2018:

\$893,500

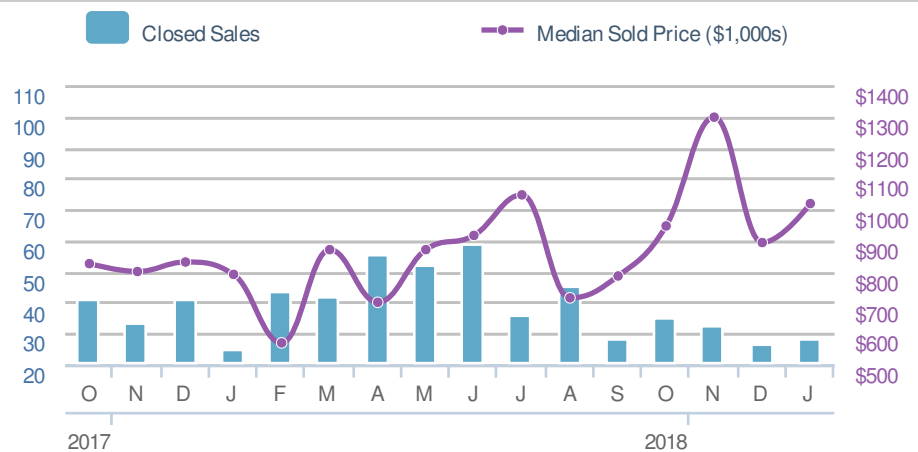
↑ 29.1%

from Jan 2018:

\$790,000

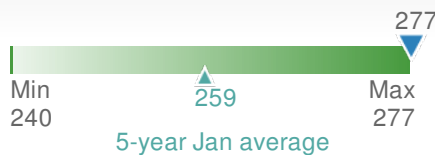
YTD	2019	2018	+/-
	\$1,019,500	\$790,000	29.1%

5-year Jan average: \$904,750



Active Listings

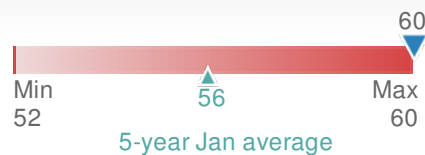
277



Dec 2018	Jan 2018
240	240

Median Days to Contract

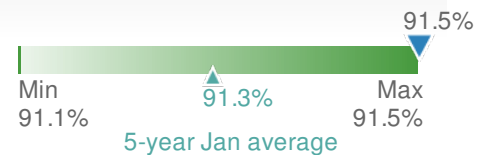
60



Dec 2018	Jan 2018	YTD
51	52	60

Avg Sold to OLP Ratio

91.5%



Dec 2018	Jan 2018	YTD
93.9%	91.1%	91.5%

January 2019

30327 - Single Family

New Listings

83

↑ 196.4%

from Dec 2018:
28

↑ 22.1%

from Jan 2018:
68

YTD	2019	2018	+/-
	83	68	22.1%

5-year Jan average: 76

Closed Sales

21

↑ 16.7%

from Dec 2018:
18

↑ 10.5%

from Jan 2018:
19

YTD	2019	2018	+/-
	21	19	10.5%

5-year Jan average: 20

New Pendings

23

↑ 91.7%

from Dec 2018:
12

↓ -20.7%

from Jan 2018:
29

YTD	2019	2018	+/-
	23	29	-20.7%

5-year Jan average: 26

Median Sold Price

\$1,499,000

↑ 29.9%

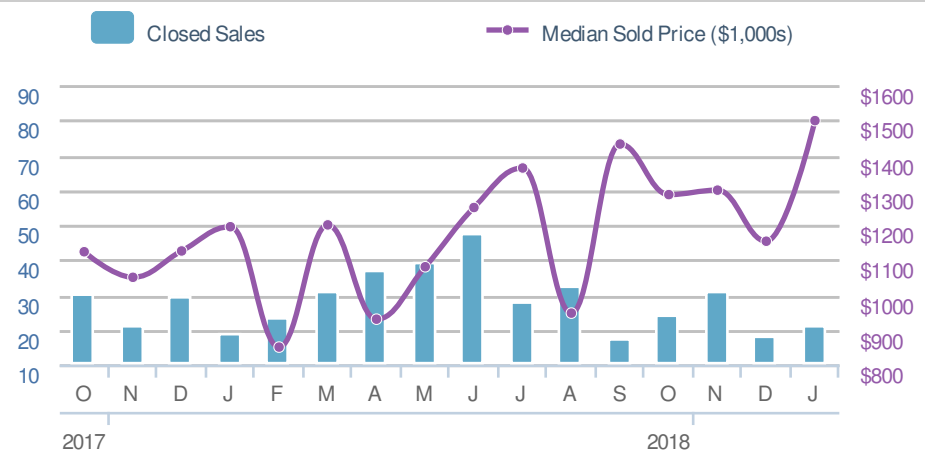
from Dec 2018:
\$1,153,750

↑ 25.4%

from Jan 2018:
\$1,195,000

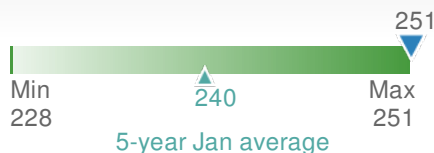
YTD	2019	2018	+/-
	\$1,499,000	\$1,195,000	25.4%

5-year Jan average: \$1,347,000



Active Listings

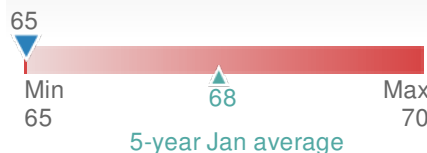
251



Dec 2018	Jan 2018
225	228

Median Days to Contract

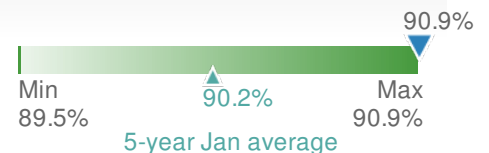
65



Dec 2018	Jan 2018	YTD
58	70	65

Avg Sold to OLP Ratio

90.9%



Dec 2018	Jan 2018	YTD
93.1%	89.5%	90.9%

January 2019

30327 - Townhouse

New Listings**7**

250.0% **250.0%**
 from Dec 2018: 2 from Jan 2018: 2

YTD	2019	2018	+/-
	7	2	250.0%

5-year Jan average: 5

Closed Sales**2**

-33.3% **100.0%**
 from Dec 2018: 3 from Jan 2018: 1

YTD	2019	2018	+/-
	2	1	100.0%

5-year Jan average: 2

New Pending**1**

0.0% **-66.7%**
 from Dec 2018: 1 from Jan 2018: 3

YTD	2019	2018	+/-
	1	3	-66.7%

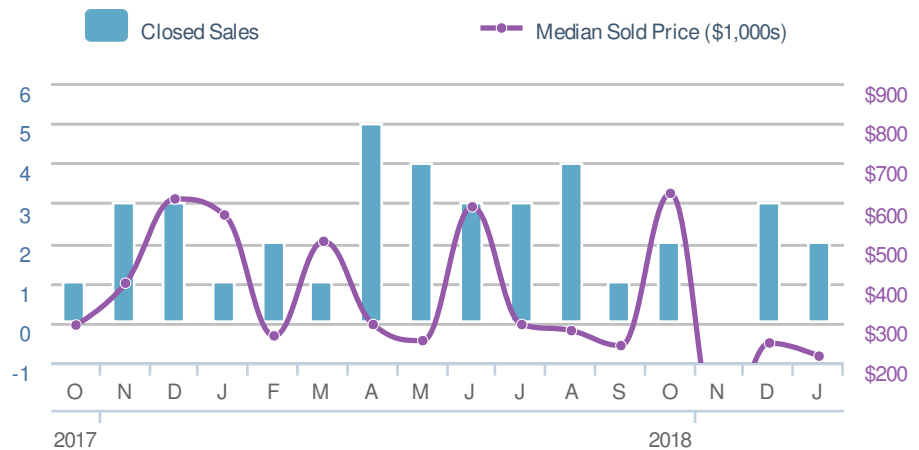
5-year Jan average: 2

Median Sold Price**\$216,750**

-13.1% **-62.0%**
 from Dec 2018: \$249,500 from Jan 2018: \$570,000

YTD	2019	2018	+/-
	\$216,750	\$570,000	-62.0%

5-year Jan average: \$393,375

**Active Listings****11**

Min 1 Max 11
 5-year Jan average 6

Dec 2018	Jan 2018
7	1

Median Days to Contract**74**

Min 28 Max 74
 5-year Jan average 51

Dec 2018	Jan 2018	YTD
20	28	74

Avg Sold to OLP Ratio**84.8%**

Min 84.8% Max 95.0%
 5-year Jan average 89.9%

Dec 2018	Jan 2018	YTD
98.7%	95.0%	84.8%

January 2019**30327 - Condo/Coop****New Listings****10****↑ 150.0%**

from Dec 2018:

4**↓ -28.6%**

from Jan 2018:

14

YTD	2019	2018	+/-
	10	14	-28.6%

5-year Jan average: **12****Closed Sales****5****↔ 0.0%**

from Dec 2018:

5**↔ 0.0%**

from Jan 2018:

5

YTD	2019	2018	+/-
	5	5	0.0%

5-year Jan average: **5****New Pending****3****↓ -50.0%**

from Dec 2018:

6**↓ -83.3%**

from Jan 2018:

18

YTD	2019	2018	+/-
	3	18	-83.3%

5-year Jan average: **11****Median Sold Price****\$200,000****↑ 12.2%**

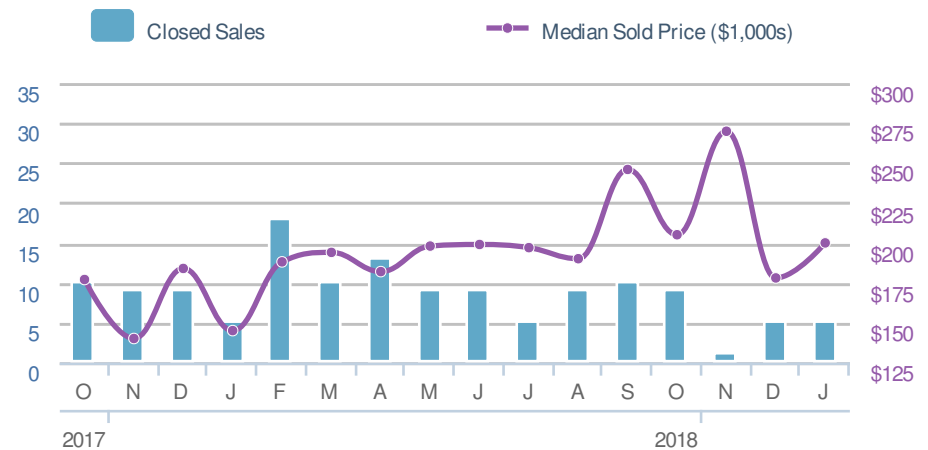
from Dec 2018:

\$178,200**↑ 37.9%**

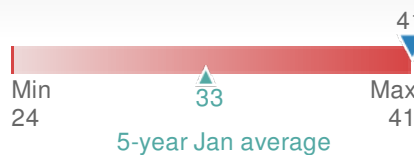
from Jan 2018:

\$145,000

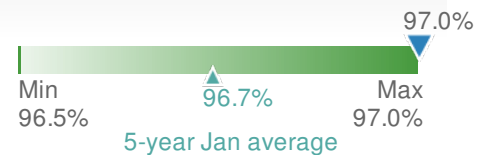
YTD	2019	2018	+/-
	\$200,000	\$145,000	37.9%

5-year Jan average: **\$172,500****Active Listings****15**

Dec 2018	Jan 2018
8	11

Median Days to Contract**41**

Dec 2018	Jan 2018	YTD
28	24	41

Avg Sold to OLP Ratio**97.0%**

Dec 2018	Jan 2018	YTD
94.1%	96.5%	97.0%