

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30319



Presented by
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October 2018

30319

New Listings

126

-13.1%

from Sep 2018:
145

41.6%

from Oct 2017:
89

YTD	2018	2017	+/-
	1,276	1,133	12.6%

5-year Oct average: 108

Closed Sales

57

-8.1%

from Sep 2018:
62

-1.7%

from Oct 2017:
58

YTD	2018	2017	+/-
	731	705	3.7%

5-year Oct average: 58

New Pendings

66

4.8%

from Sep 2018:
63

4.8%

from Oct 2017:
63

YTD	2018	2017	+/-
	756	708	6.8%

5-year Oct average: 65

Median Sold Price

\$470,000

-8.6%

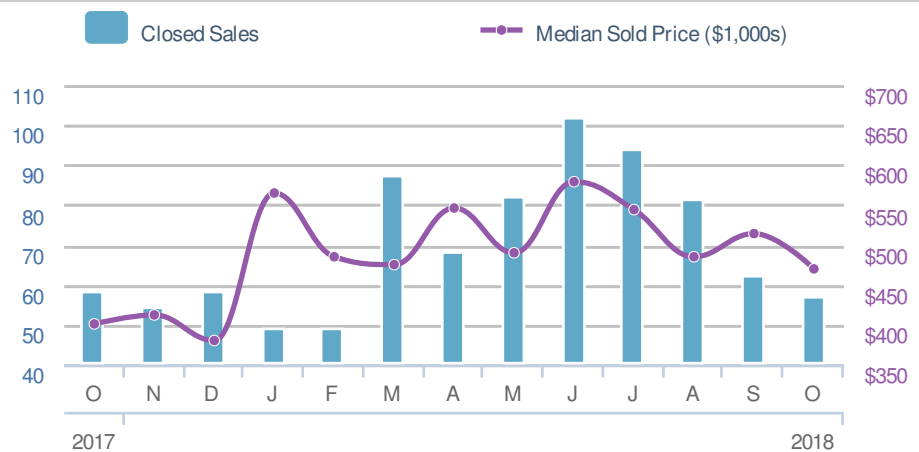
from Sep 2018:
\$514,500

17.1%

from Oct 2017:
\$401,450

YTD	2018	2017	+/-
	\$506,000	\$466,000	8.6%

5-year Oct average: \$435,725



Active Listings

280



Sep 2018	Oct 2017
275	244

Median Days to Contract

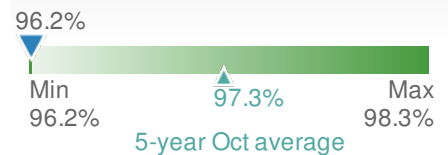
16



Sep 2018	Oct 2017	YTD
26	18	15

Avg Sold to OLP Ratio

96.2%



Sep 2018	Oct 2017	YTD
96.1%	98.3%	97.0%

October 2018**30319 - Single Family****New Listings****84****↓ -20.0%**from Sep 2018:
105**↑ 50.0%**from Oct 2017:
56

YTD	2018	2017	+/-
	875	773	13.2%

5-year Oct average: **70****Closed Sales****30****↓ -23.1%**from Sep 2018:
39**↓ -14.3%**from Oct 2017:
35

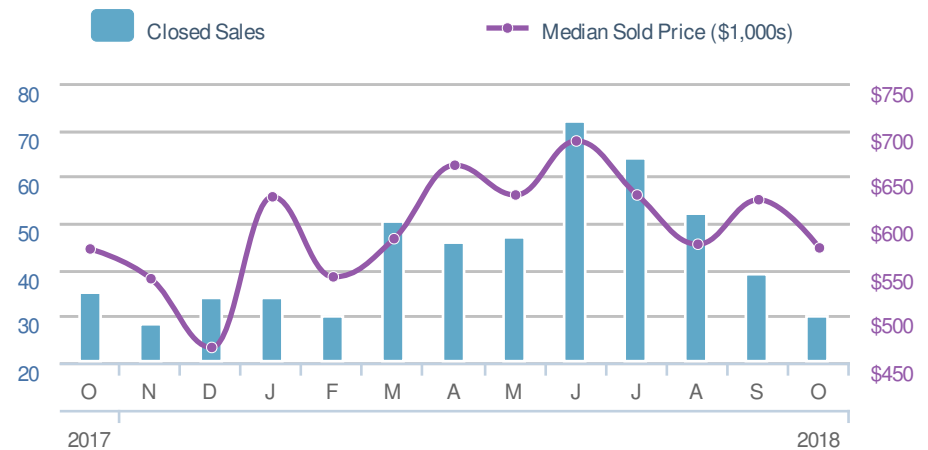
YTD	2018	2017	+/-
	464	424	9.4%

5-year Oct average: **33****New Pending****37****↑ 2.8%**from Sep 2018:
36**↑ 12.1%**from Oct 2017:
33

YTD	2018	2017	+/-
	476	425	12.0%

5-year Oct average: **35****Median Sold Price****\$573,625****↓ -8.2%**from Sep 2018:
\$625,000**↑ 0.3%**from Oct 2017:
\$572,000

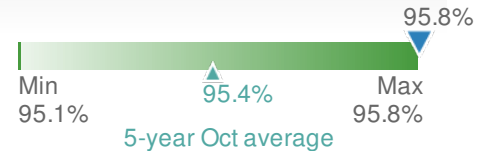
YTD	2018	2017	+/-
	\$621,000	\$600,000	3.5%

5-year Oct average: **\$572,813****Active Listings****206**

Sep 2018	Oct 2017
202	183

Median Days to Contract**12**

Sep 2018	Oct 2017	YTD
16	33	18

Avg Sold to OLP Ratio**95.8%**

Sep 2018	Oct 2017	YTD
95.3%	95.1%	96.6%

October 2018**30319 - Townhouse****New Listings****17****↓ -15.0%**from Sep 2018:
20**↑ 6.3%**from Oct 2017:
16

YTD	2018	2017	+/-
	197	139	41.7%

5-year Oct average: **17****Closed Sales****12****↔ 0.0%**from Sep 2018:
12**↑ 200.0%**from Oct 2017:
4

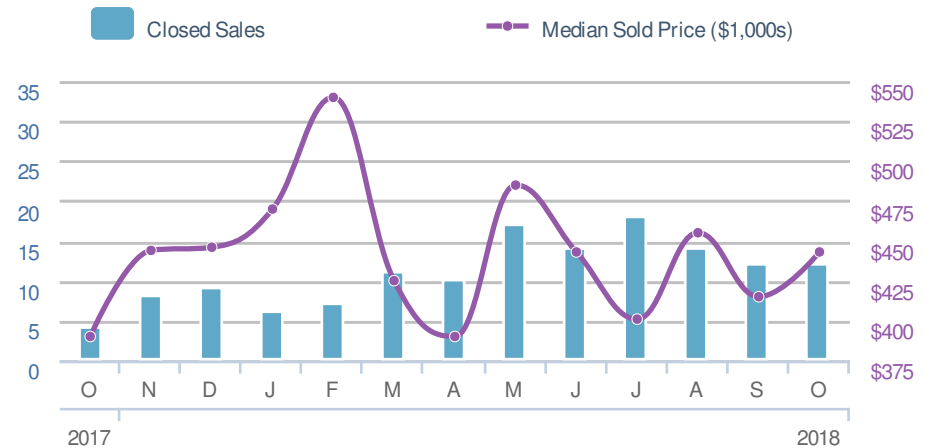
YTD	2018	2017	+/-
	121	103	17.5%

5-year Oct average: **8****New Pending****16****↑ 45.5%**from Sep 2018:
11**↑ 77.8%**from Oct 2017:
9

YTD	2018	2017	+/-
	132	99	33.3%

5-year Oct average: **13****Median Sold Price****\$443,500****↑ 6.9%**from Sep 2018:
\$415,000**↑ 13.7%**from Oct 2017:
\$390,000

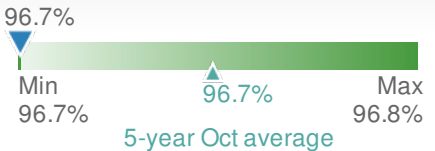
YTD	2018	2017	+/-
	\$437,500	\$445,000	-1.7%

5-year Oct average: **\$416,750****Active Listings****34**

Sep 2018	Oct 2017
39	37

Median Days to Contract**34**

Sep 2018	Oct 2017	YTD
30	13	15

Avg Sold to OLP Ratio**96.7%**

Sep 2018	Oct 2017	YTD
98.6%	96.8%	98.0%

October 2018**30319 - Condo/Coop****New Listings****25**

↑ **25.0%**
from Sep 2018:
20

↑ **47.1%**
from Oct 2017:
17

YTD	2018	2017	+/-
	204	221	-7.7%

5-year Oct average: **21****Closed Sales****15**

↑ **36.4%**
from Sep 2018:
11

↓ **-21.1%**
from Oct 2017:
19

YTD	2018	2017	+/-
	146	178	-18.0%

5-year Oct average: **17****New Pendings****13**

↓ **-18.8%**
from Sep 2018:
16

↓ **-38.1%**
from Oct 2017:
21

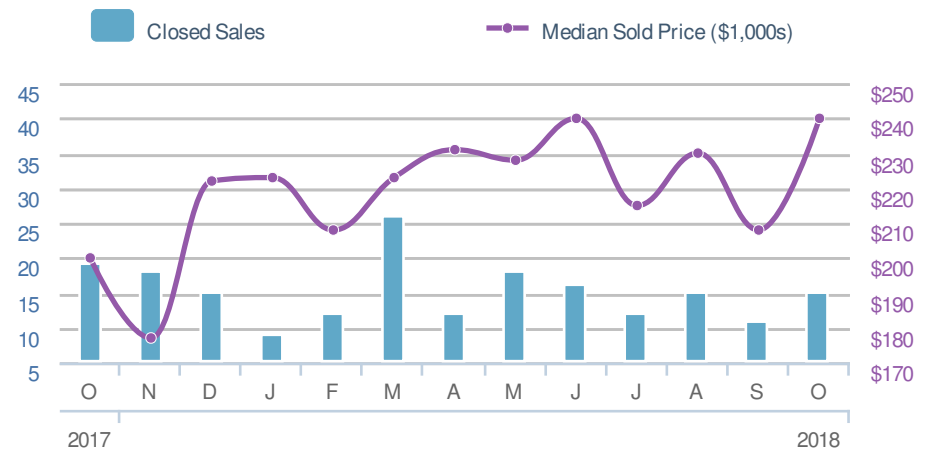
YTD	2018	2017	+/-
	148	184	-19.6%

5-year Oct average: **17****Median Sold Price****\$240,000**

↑ **15.4%**
from Sep 2018:
\$208,000

↑ **20.0%**
from Oct 2017:
\$200,000

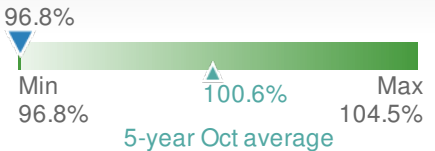
YTD	2018	2017	+/-
	\$227,500	\$189,450	20.1%

5-year Oct average: **\$220,000****Active Listings****40**

Sep 2018	Oct 2017
34	24

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
43	8	9

Avg Sold to OLP Ratio**96.8%**

Sep 2018	Oct 2017	YTD
96.5%	104.5%	97.6%