

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

30306



Presented by
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October 2018

30306

New Listings**76****↑ 24.6%**from Sep 2018:
61**↑ 49.0%**from Oct 2017:
51

YTD	2018	2017	+/-
	683	623	9.6%

5-year Oct average: **64****Closed Sales****43****↑ 19.4%**from Sep 2018:
36**↑ 34.4%**from Oct 2017:
32

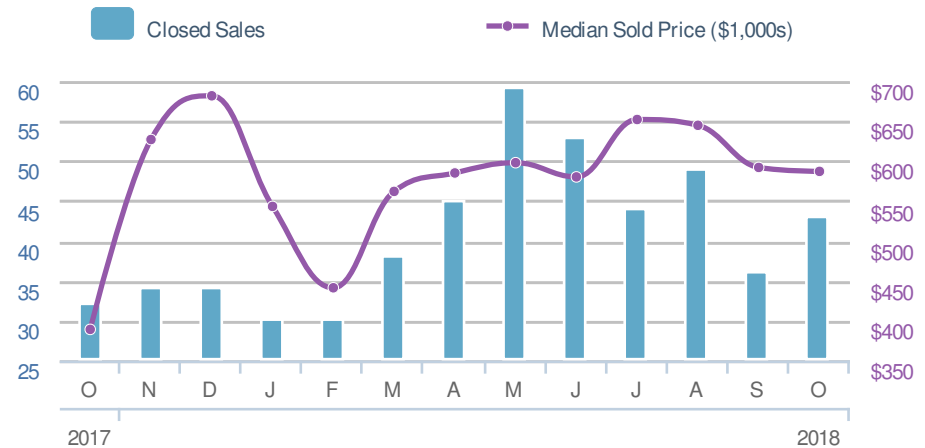
YTD	2018	2017	+/-
	427	430	-0.7%

5-year Oct average: **38****New Pendings****41****↑ 7.9%**from Sep 2018:
38**↑ 5.1%**from Oct 2017:
39

YTD	2018	2017	+/-
	443	444	-0.2%

5-year Oct average: **40****Median Sold Price****\$587,500****↓ -0.8%**from Sep 2018:
\$592,500**↑ 50.9%**from Oct 2017:
\$389,450

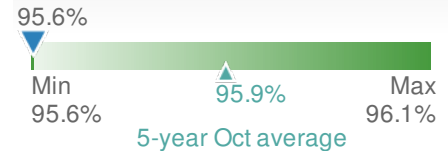
YTD	2018	2017	+/-
	\$590,000	\$584,000	1.0%

5-year Oct average: **\$488,475****Active Listings****133**

Sep 2018	Oct 2017
129	124

Median Days to Contract**17**

Sep 2018	Oct 2017	YTD
15	18	13

Avg Sold to OLP Ratio**95.6%**

Sep 2018	Oct 2017	YTD
98.5%	96.1%	97.5%

October 2018**30306 - Single Family****New Listings****53****↑32.5%**from Sep 2018:
40**↑71.0%**from Oct 2017:
31

YTD	2018	2017	+/-
	460	414	11.1%

5-year Oct average: **42****Closed Sales****24****↑26.3%**from Sep 2018:
19**↑84.6%**from Oct 2017:
13

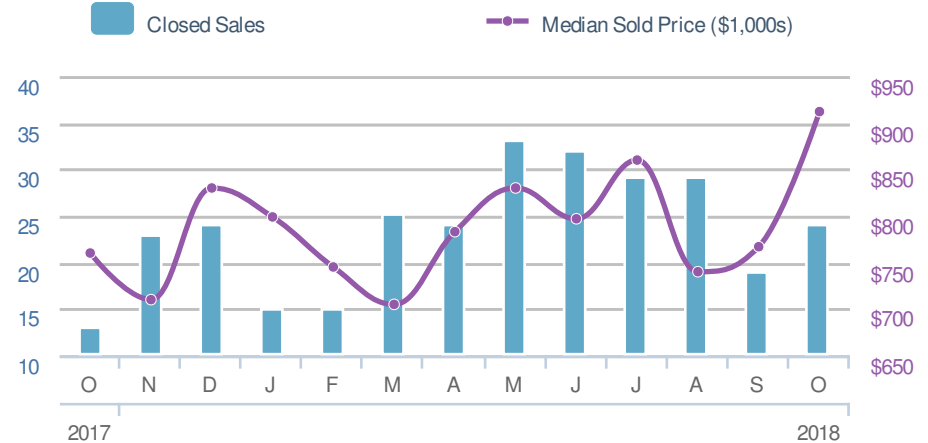
YTD	2018	2017	+/-
	245	254	-3.5%

5-year Oct average: **19****New Pending****25****↑25.0%**from Sep 2018:
20**↓-7.4%**from Oct 2017:
27

YTD	2018	2017	+/-
	259	270	-4.1%

5-year Oct average: **26****Median Sold Price****\$912,500****↑19.0%**from Sep 2018:
\$767,000**↑20.1%**from Oct 2017:
\$760,000

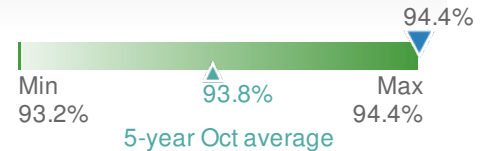
YTD	2018	2017	+/-
	\$795,000	\$790,500	0.6%

5-year Oct average: **\$836,250****Active Listings****102**

Sep 2018	Oct 2017
101	99

Median Days to Contract**20**

Sep 2018	Oct 2017	YTD
23	30	23

Avg Sold to OLP Ratio**94.4%**

Sep 2018	Oct 2017	YTD
97.4%	93.2%	96.4%

October 2018**30306 - Townhouse****New Listings****8****↑ 100.0%**from Sep 2018:
4**↑ 33.3%**from Oct 2017:
6

YTD	2018	2017	+/-
	59	41	43.9%

5-year Oct average: 7

Closed Sales**3****↓ -50.0%**from Sep 2018:
6**↑ 50.0%**from Oct 2017:
2

YTD	2018	2017	+/-
	40	32	25.0%

5-year Oct average: 3

New Pending**5****↑ 66.7%**from Sep 2018:
3**↑ 150.0%**from Oct 2017:
2

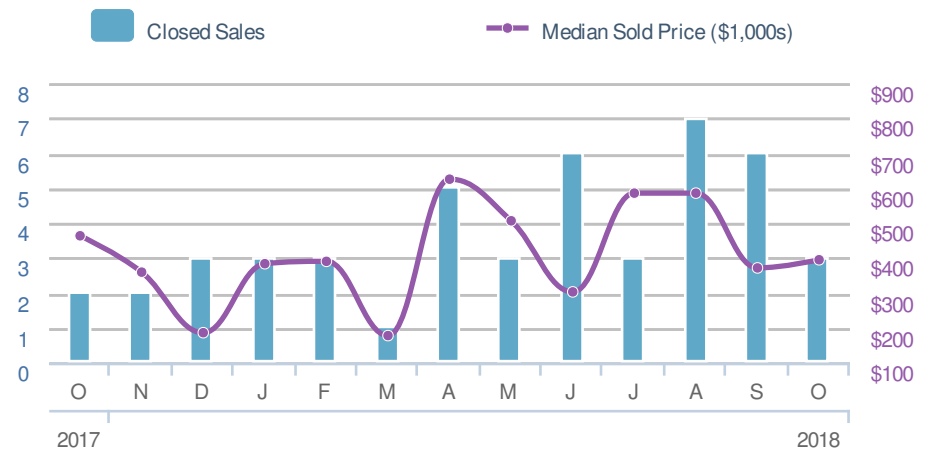
YTD	2018	2017	+/-
	42	30	40.0%

5-year Oct average: 4

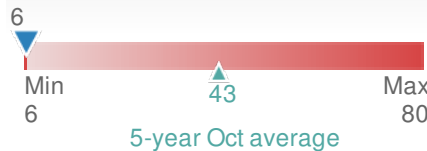
Median Sold Price**\$394,900****↑ 6.4%**from Sep 2018:
\$371,250**↓ -14.8%**from Oct 2017:
\$463,450

YTD	2018	2017	+/-
	\$392,450	\$422,500	-7.1%

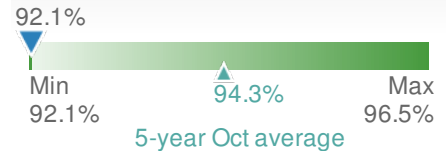
5-year Oct average: \$429,175

**Active Listings****9**

Sep 2018	Oct 2017
9	6

Median Days to Contract**6**

Sep 2018	Oct 2017	YTD
18	80	14

Avg Sold to OLP Ratio**92.1%**

Sep 2018	Oct 2017	YTD
98.1%	96.5%	97.9%

October 2018**30306 - Condo/Coop****New Listings****15****↓ -11.8%**from Sep 2018:
17**↑ 7.1%**from Oct 2017:
14

YTD	2018	2017	+/-
	164	168	-2.4%

5-year Oct average: **15****Closed Sales****16****↑ 45.5%**from Sep 2018:
11**↓ -5.9%**from Oct 2017:
17

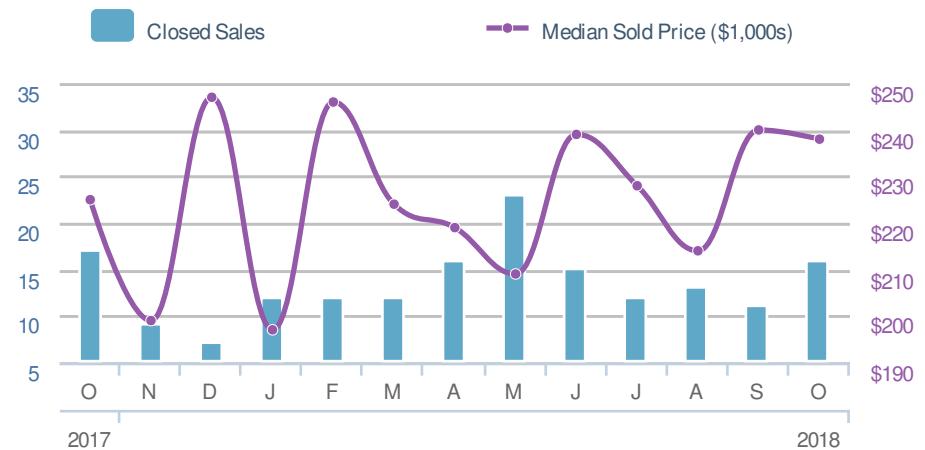
YTD	2018	2017	+/-
	142	144	-1.4%

5-year Oct average: **17****New Pending****11****↓ -26.7%**from Sep 2018:
15**↑ 10.0%**from Oct 2017:
10

YTD	2018	2017	+/-
	142	144	-1.4%

5-year Oct average: **11****Median Sold Price****\$238,500****↓ -0.6%**from Sep 2018:
\$240,000**↑ 6.0%**from Oct 2017:
\$225,000

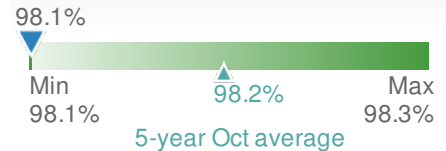
YTD	2018	2017	+/-
	\$225,500	\$205,000	10.0%

5-year Oct average: **\$231,750****Active Listings****22**

Sep 2018	Oct 2017
19	19

Median Days to Contract**8**

Sep 2018	Oct 2017	YTD
4	10	6

Avg Sold to OLP Ratio**98.1%**

Sep 2018	Oct 2017	YTD
100.6%	98.3%	99.3%