All Home Types Single Family Townhouse Condo/Coop

Local Market Insight

Smyrna, GA



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Smyrna, GA

New Listings			153	
	▶0.0% Sep 2017: 0).0% ct 2016:)	
YTD 2017 2,078		2016 0	+/- 0.0%	
5-year Oct average: 153				

Closed Sales			145
	▶0.0% Sep 2017: 0).0% ct 2016:)
YTD 2017 1,458		2016 0	+/- 0.0%
5-year Oct average: 145			

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New Pendings			141
	•0.0% Sep 2017: 0).0% ct 2016: 0
YTD	2017 1,515	2016 0	+/- 0.0%
5-year Oct average: 141			

Median Sold Price		\$275,000	
•••0.0% from Sep 2017: \$0		0.0% from Oct 2016: \$0	
YTD 2017 \$277,000		2016 \$0	+/- 0.0%
5-year Oct average: \$275,000			



Active Listings	318
318 3Min 318 5-year Oct a	Max 318 average
Sep 2017 Oct 20 ⁻ 0 0	16

Median Days to C	contract	18	
18			
18 18 5	-year Oct average	Max 18	-
Sep 2017 0	Oct 2016 0	YTD 15	ĺ

Avg Sold to OLP Ratio		95.7%
95.7% 95.7% 95.7% 5-y	year Oct avera	Max 95.7% age
Sep 2017 0.0%	Oct 2016 0.0%	YTD 97.1%



Smyrna, GA - Single Family

New Listings			98	
	▶0.0% Sep 2017: 0).0% ct 2016:)	
YTD	2017 1,355	2016 0	+/- 0.0%	
5-year Oct average: 98				

Closed Sales			86
0.0% from Sep 2017: 0		-).0% ct 2016:)
YTD 2017 884		2016 0	+/- 0.0%
5-year Oct average: 86			

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New Pendings			94
	•0.0% Sep 2017: 0).0% ct 2016:)
YTD 2017 928		2016 0	+/- 0.0%
5-year	Oct average	: 94	

Medi Sold	an Price	\$323	,100
•••0.0% from Sep 2017: \$0		0.0% from Oct 2016: \$0	
YTD	2017 \$315,000	2016 \$0	+/- 0.0%
5-year Oct average: \$323,100		00	



Active Listings		224
224 2 Min 224 5-1	year Oct average	Max 224 9
Sep 2017 0	Oct 2016 0	

Median Days to Co	ontract	24	
24			9
2∰in 24 5-	year Oct average	Max 24	9
Sep 2017 0	Oct 2016 0	YTD 17	

Avg Sold t OLP Ratio	0	94.6%
94.6%		_
94.6% 94.6%	year Oct avera	Max 94.6% age
Sep 2017 0.0%	Oct 2016 0.0%	YTD 96.6%



Smyrna, GA - Townhouse

New L	istings.		29
	▶0.0% Sep 2017: 0).0% oct 2016: 0
YTD	2017 469	2016 0	+/- 0.0%
5-year Oct average: 29			

Close	d Sales		40
	•0.0% Sep 2017: 0).0% ct 2016:)
YTD	2017 366	2016 0	+/- 0.0%
5-year Oct average: 40			

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New F	Pendings		29
	•0.0% Sep 2017: 0).0% ct 2016: 0
YTD	2017 375	2016 0	+/- 0.0%
5-year Oct average: 29			

Medi Sold	an Price	\$261	,450
	•0.0% Sep 2017: \$0).0% ct 2016: 0
YTD	2017 \$275,000	2016 \$0	+/- 0.0%
5-yea	r Oct averag	e: \$261,4 5	50





Median Days to	Contract	8	1
8 8 Min		Max	97
8	5-year Oct average	8	,
Sep 201 0	7 Oct 2016 0	YTD 12	

Avg Sold t OLP Ratio	0	97.6%
97.6%		_
97.6%	voor Octovor	Max 97.6%
0-j	year Oct avera	age
Sep 2017 0.0%	Oct 2016 0.0%	YTD 98.1%



Smyrna, GA - Condo/Coop

New L	istings.		26
	▶0.0% Sep 2017: 0).0% ct 2016:)
YTD	2017 254	2016 0	+/- 0.0%
5-year Oct average: 26			

Close	d Sales		19
	▶0.0% Sep 2017: 0).0% ct 2016:)
YTD	2017 208	2016 0	+/- 0.0%
5-year Oct average: 19			

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New F	Pendings		18
	▶0.0% Sep 2017: 0).0% ct 2016: 0
YTD	2017 212	2016 0	+/- 0.0%
5-year Oct average: 18			

Medi Sold	an Price	\$161	,000
•••0.0%		•••0.0%	
from Sep 2017:		from Oct 2016:	
\$0		\$0	
YTD	2017	2016	+/-
	\$157,250	\$0	0.0%
5-yea	r Oct averag	e: \$161,00)0



Active Listings	30
30 3Min 30 5-year Oct average	Max 30
Sep 2017 Oct 2016 0 0	

Median Days to Co	ntract	23	
23			9
23/lin 23 5-y	vear Oct avera	Max 23 ge	9
Sep 2017 0	Oct 2016 0	YTD 14	

Avg Sold t OLP Ratio	0	96.8%
96.8%		
96.8% 5-1	year Oct avera	Max 96.8% age
Sep 2017 0.0%	Oct 2016 0.0%	YTD 97.7%

