

# November 2017

All Home Types  
Single Family  
Townhouse  
Condo/Coop

## Local Market Insight

Dallas, GA

**November 2017**

Dallas, GA

**New Listings****173** **-16.8%**from Oct 2017:  
**208** **0.0%**from Nov 2016:  
**0**

| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>2,547</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **173****Closed Sales****140** **-11.9%**from Oct 2017:  
**159** **0.0%**from Nov 2016:  
**0**

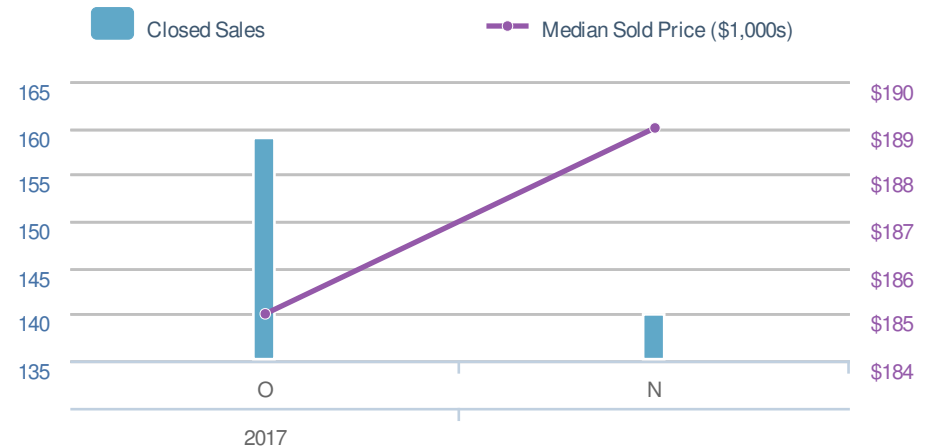
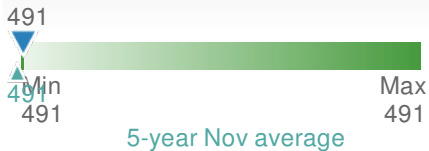
| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,896</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **140****New Pendings****144** **-5.3%**from Oct 2017:  
**152** **0.0%**from Nov 2016:  
**0**

| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,939</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **144****Median Sold Price****\$189,990** **2.7%**from Oct 2017:  
**\$185,000** **0.0%**from Nov 2016:  
**\$0**

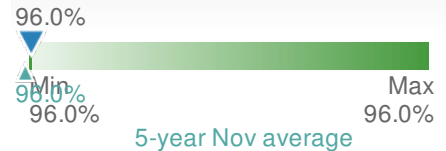
| YTD | 2017             | 2016       | +/-         |
|-----|------------------|------------|-------------|
|     | <b>\$190,000</b> | <b>\$0</b> | <b>0.0%</b> |

5-year Nov average: **\$189,990****Active Listings****491**

| Oct 2017   | Nov 2016 |
|------------|----------|
| <b>504</b> | <b>0</b> |

**Median Days to Contract****32**

| Oct 2017  | Nov 2016 | YTD       |
|-----------|----------|-----------|
| <b>26</b> | <b>0</b> | <b>27</b> |

**Avg Sold to OLP Ratio****96.0%**

| Oct 2017     | Nov 2016    | YTD          |
|--------------|-------------|--------------|
| <b>97.3%</b> | <b>0.0%</b> | <b>97.4%</b> |

**November 2017**

Dallas, GA - Single Family

**New Listings****172****↓ -17.3%**from Oct 2017:  
**208****↔ 0.0%**from Nov 2016:  
**0**

| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>2,535</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **172****Closed Sales****140****↓ -11.4%**from Oct 2017:  
**158****↔ 0.0%**from Nov 2016:  
**0**

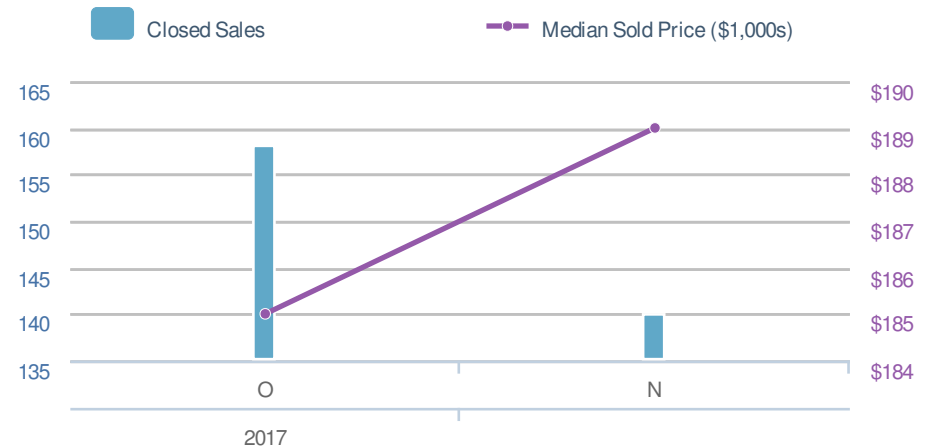
| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,885</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **140****New Pendings****144****↓ -5.3%**from Oct 2017:  
**152****↔ 0.0%**from Nov 2016:  
**0**

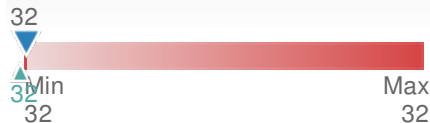
| YTD | 2017         | 2016     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,929</b> | <b>0</b> | <b>0.0%</b> |

5-year Nov average: **144****Median Sold Price****\$189,990****↑ 2.7%**from Oct 2017:  
**\$185,000****↔ 0.0%**from Nov 2016:  
**\$0**

| YTD | 2017             | 2016       | +/-         |
|-----|------------------|------------|-------------|
|     | <b>\$190,000</b> | <b>\$0</b> | <b>0.0%</b> |

5-year Nov average: **\$189,990****Active Listings****490**

| Oct 2017   | Nov 2016 |
|------------|----------|
| <b>504</b> | <b>0</b> |

**Median Days to Contract****32**

| Oct 2017  | Nov 2016 | YTD       |
|-----------|----------|-----------|
| <b>26</b> | <b>0</b> | <b>27</b> |

**Avg Sold to OLP Ratio****96.0%**

| Oct 2017     | Nov 2016    | YTD          |
|--------------|-------------|--------------|
| <b>97.2%</b> | <b>0.0%</b> | <b>97.4%</b> |

**November 2017**

Dallas, GA - Townhouse

**New Listings****1**

↔ 0.0%

from Oct 2017:

**0**

↔ 0.0%

from Nov 2016:

**0**

| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>8</b> | <b>0</b> | 0.0% |

5-year Nov average: **1****Closed Sales****0**

↓ -100.0%

from Oct 2017:

**1**

↔ 0.0%

from Nov 2016:

**0**

| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>6</b> | <b>0</b> | 0.0% |

5-year Nov average: **0****New Pending****0**

↔ 0.0%

from Oct 2017:

**0**

↔ 0.0%

from Nov 2016:

**0**

| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>5</b> | <b>0</b> | 0.0% |

5-year Nov average: **0****Median Sold Price****\$0**

↓ -100.0%

from Oct 2017:

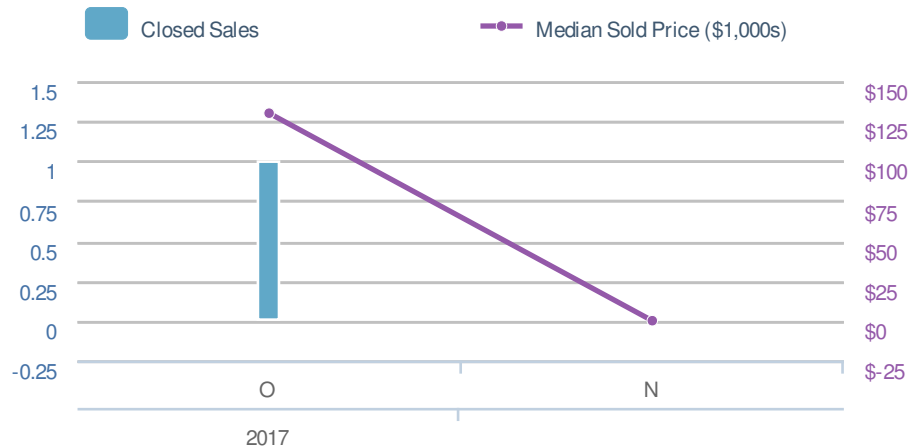
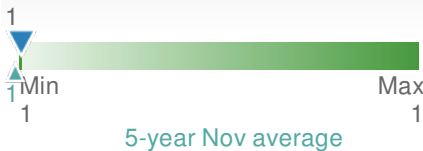
**\$130,000**

↔ 0.0%

from Nov 2016:

**\$0**

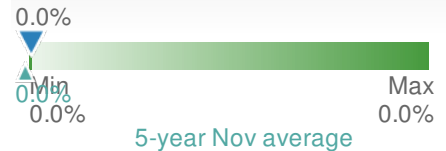
| YTD | 2017             | 2016       | +/-  |
|-----|------------------|------------|------|
|     | <b>\$129,250</b> | <b>\$0</b> | 0.0% |

5-year Nov average: **\$0****Active Listings****1**

| Oct 2017 | Nov 2016 |
|----------|----------|
| <b>0</b> | <b>0</b> |

**Median Days to Contract****0**

| Oct 2017  | Nov 2016 | YTD       |
|-----------|----------|-----------|
| <b>51</b> | <b>0</b> | <b>62</b> |

**Avg Sold to OLP Ratio****0.0%**

| Oct 2017     | Nov 2016    | YTD          |
|--------------|-------------|--------------|
| <b>97.7%</b> | <b>0.0%</b> | <b>97.4%</b> |

**November 2017**

Dallas, GA - Condo/Coop

**New Listings****0**

%  
 from Oct 2017:  
**0**

%  
 from Nov 2016:  
**0**

| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>4</b> | <b>0</b> | 0.0% |

5-year Nov average: **0****Closed Sales****0**

%  
 from Oct 2017:  
**0**

%  
 from Nov 2016:  
**0**

| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>5</b> | <b>0</b> | 0.0% |

5-year Nov average: **0****New Pendings****0**

%  
 from Oct 2017:  
**0**

%  
 from Nov 2016:  
**0**

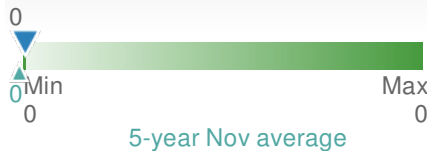
| YTD | 2017     | 2016     | +/-  |
|-----|----------|----------|------|
|     | <b>5</b> | <b>0</b> | 0.0% |

5-year Nov average: **0****Median Sold Price****\$0**

%  
 from Oct 2017:  
**\$0**

%  
 from Nov 2016:  
**\$0**

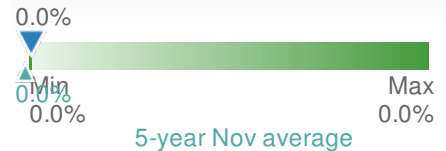
| YTD | 2017             | 2016       | +/-  |
|-----|------------------|------------|------|
|     | <b>\$129,000</b> | <b>\$0</b> | 0.0% |

5-year Nov average: **\$0****Active Listings****0**

| Oct 2017 | Nov 2016 |
|----------|----------|
| <b>0</b> | <b>0</b> |

**Median Days to Contract****0**

| Oct 2017 | Nov 2016 | YTD       |
|----------|----------|-----------|
| <b>0</b> | <b>0</b> | <b>22</b> |

**Avg Sold to OLP Ratio****0.0%**

| Oct 2017    | Nov 2016    | YTD          |
|-------------|-------------|--------------|
| <b>0.0%</b> | <b>0.0%</b> | <b>97.9%</b> |